

| 01.01.2015 - 31.10.2015<br>Brüt Ödenen Hasar | 01.01.2016 - 31.10.2016<br>Brüt Ödenen Hasar | Değişim | Brüt Hasar (Bin TL)<br>(Bağımsız Denetimden Geçmemiş) | 31.10.2015 itibarıyla<br>Brüt Dosya Muallak Hasar<br>Karşılığı | 31.10.2016 itibarıyla<br>Brüt Dosya Muallak Hasar<br>Karşılığı | Değişim |
|----------------------------------------------|----------------------------------------------|---------|-------------------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------------|---------|
| 1.420                                        | 2.303                                        | 62%     | KAZA                                                  | 2.296                                                          | 2.740                                                          | 19%     |
| 114.484                                      | 125.922                                      | 10%     | HASTALIK / SAĞLIK                                     | 22.790                                                         | 4.515                                                          | -80%    |
| 289.888                                      | 291.700                                      | 1%      | KARA ARAÇLARI (KASKO)                                 | 61.321                                                         | 74.300                                                         | 21%     |
| 852                                          | 965                                          | 13%     | HAVA ARAÇLARI                                         | 642                                                            | 368                                                            | -43%    |
| 1.651                                        | 840                                          | -49%    | SU ARAÇLARI                                           | 2.582                                                          | 7.486                                                          | 190%    |
| 8.194                                        | 8.230                                        | 0%      | NAKLİYAT                                              | 8.786                                                          | 17.745                                                         | 102%    |
| 84.058                                       | 68.772                                       | -18%    | YANGIN VE DOĞAL AFETLER                               | 69.958                                                         | 102.513                                                        | 47%     |
| 44.381                                       | 39.696                                       | -11%    | GENEL ZARARLAR                                        | 88.085                                                         | 64.365                                                         | -27%    |
| 758                                          | 1.715                                        | 126%    | HAVA ARAÇLARI SORUMLULUK                              | 1.466                                                          | 1.606                                                          | 10%     |
| 12.544                                       | 9.865                                        | -21%    | GENEL SORUMLULUK                                      | 55.168                                                         | 91.418                                                         | 66%     |
| 3.598                                        | 3.250                                        | -10%    | KREDİ                                                 | 3.516                                                          | 1.659                                                          | -53%    |
| 260                                          | 1.088                                        | 318%    | DOĞRUDAN KEFALET                                      | 30.200                                                         | 34.931                                                         | 16%     |
| 7.109                                        | 5.758                                        | -19%    | FİNANSAL KAYIPLAR                                     | 8.209                                                          | 6.999                                                          | -15%    |
| 140                                          | 85                                           | -39%    | HUKUKSAL KORUMA                                       | 41                                                             | 70                                                             | 73%     |
| 0                                            | 0                                            | 0%      | DESTEK                                                | 0                                                              | 0                                                              | 0%      |
| 156.605                                      | 115.707                                      | -26%    | KARA ARAÇLARI SORUMLULUK (TRAFİK)                     | 149.359                                                        | 197.606                                                        | 32%     |
| 725.941                                      | 675.897                                      | -7%     | <b>HAYAT DIŞI GRUBU</b>                               | 504.420                                                        | 608.323                                                        | 21%     |
| 428                                          | 992                                          | 132%    | <b>HAYAT</b>                                          | 203                                                            | 431                                                            | 112%    |
| 726.370                                      | 676.889                                      | -7%     | <b>GENEL TOPLAM</b>                                   | 504.623                                                        | 608.753                                                        | 21%     |
| 01.01.2015 - 31.10.2015<br>Gross Claims Paid | 01.01.2016 - 31.10.2016<br>Gross Claims Paid | Change  | Gross Claims (thousand TL)<br>(Unaudited)             | as of 31.10.2015<br>Gross Outstanding Claim<br>Files Provision | as of 31.10.2016<br>Gross Outstanding Claim<br>Files Provision | Change  |
| 1.420                                        | 2.303                                        | 62%     | ACCIDENT                                              | 2.296                                                          | 2.740                                                          | 19%     |
| 114.484                                      | 125.922                                      | 10%     | HEALTH                                                | 22.790                                                         | 4.515                                                          | -80%    |
| 289.888                                      | 291.700                                      | 1%      | MOTOR OWN DAMAGE                                      | 61.321                                                         | 74.300                                                         | 21%     |
| 852                                          | 965                                          | 13%     | AIR CRAFTS                                            | 642                                                            | 368                                                            | -43%    |
| 1.651                                        | 840                                          | -49%    | WATER CRAFTS                                          | 2.582                                                          | 7.486                                                          | 190%    |
| 8.194                                        | 8.230                                        | 0%      | MARINE                                                | 8.786                                                          | 17.745                                                         | 102%    |
| 84.058                                       | 68.772                                       | -18%    | FIRE AND NATURAL DISASTER                             | 69.958                                                         | 102.513                                                        | 47%     |
| 44.381                                       | 39.696                                       | -11%    | GENERAL LOSSES                                        | 88.085                                                         | 64.365                                                         | -27%    |
| 758                                          | 1.715                                        | 126%    | AIR CRAFTS LIABILITY                                  | 1.466                                                          | 1.606                                                          | 10%     |
| 12.544                                       | 9.865                                        | -21%    | GENERAL LIABILITY                                     | 55.168                                                         | 91.418                                                         | 66%     |
| 3.598                                        | 3.250                                        | -10%    | CREDIT                                                | 3.516                                                          | 1.659                                                          | -53%    |
| 260                                          | 1.088                                        | 318%    | FIDELITY GUARANTEE                                    | 30.200                                                         | 34.931                                                         | 16%     |
| 7.109                                        | 5.758                                        | -19%    | FINANCIAL LOSSES                                      | 8.209                                                          | 6.999                                                          | -15%    |
| 140                                          | 85                                           | -39%    | LEGAL PROTECTION                                      | 41                                                             | 70                                                             | 73%     |
| 0                                            | 0                                            | 0%      | ASSISTANCE                                            | 0                                                              | 0                                                              | 0%      |
| 156.605                                      | 115.707                                      | -26%    | MOTOR THIRD PARTY LIABILITY (MTPL)                    | 149.359                                                        | 197.606                                                        | 32%     |
| 725.941                                      | 675.897                                      | -7%     | <b>NON LIFE TOTAL</b>                                 | 504.420                                                        | 608.323                                                        | 21%     |
| 428                                          | 992                                          | 132%    | <b>LIFE</b>                                           | 203                                                            | 431                                                            | 112%    |
| 726.370                                      | 676.889                                      | -7%     | <b>TOTAL</b>                                          | 504.623                                                        | 608.753                                                        | 21%     |