

## Helvetia Group

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St. Gallen, 16th April 2007

Welcome

## Programme

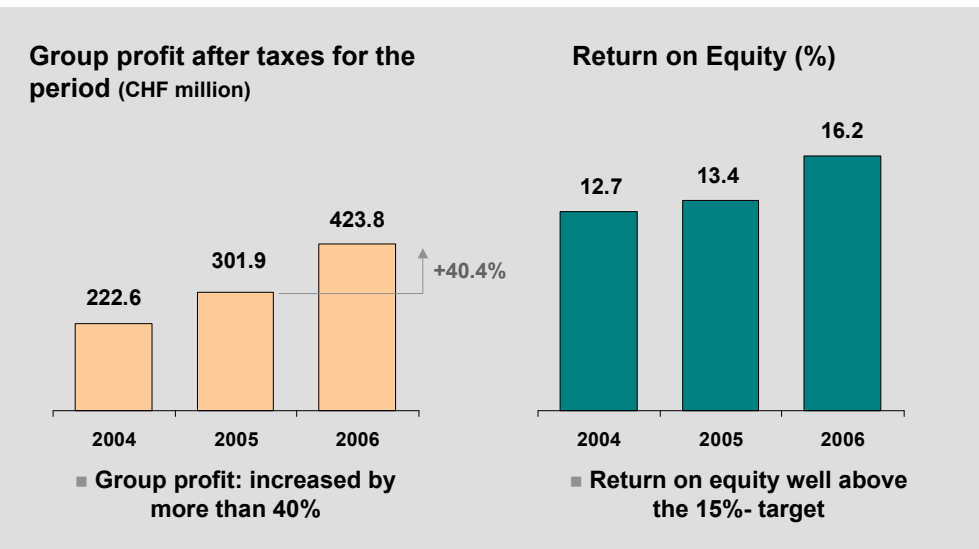
- **Outstanding Result**
- **Financial Figures**
- **Swiss Business**
- **Business Abroad**
- **Outlook, Strategy, Conditional Capital**
- **Questions and Answers**

# Outstanding Result

Helvetia in top form: best result of all time

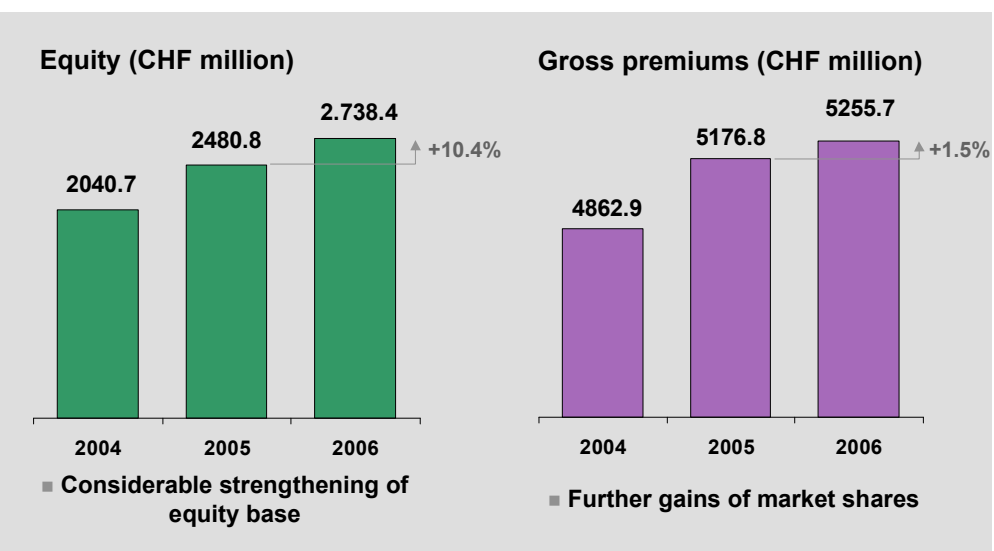
Highlights (CHF million or %)	2006	2005
■ Profit climbed by more than 40%	423.8	301.9
■ Excellent return on equity	16.2%	13.4%
■ Considerable strengthening of equity base (+10%)	2738.4	2480.8
■ Impressive share price performance (+44%) [CHF]	401.5	278.0
■ Gross combined ratio: significant progress	93.2%	95.2%
■ Embedded value demonstrates profitability of life business	1881.7	1673.6
<p>■ Further gains of market shares:</p> <ul style="list-style-type: none"> <li>■ Switzerland (NL and L)</li> <li>■ Italy (NL)</li> <li>■ Germany (L)</li> <li>■ Spain (L)</li> </ul>		

## Helvetia Group: Outstanding results



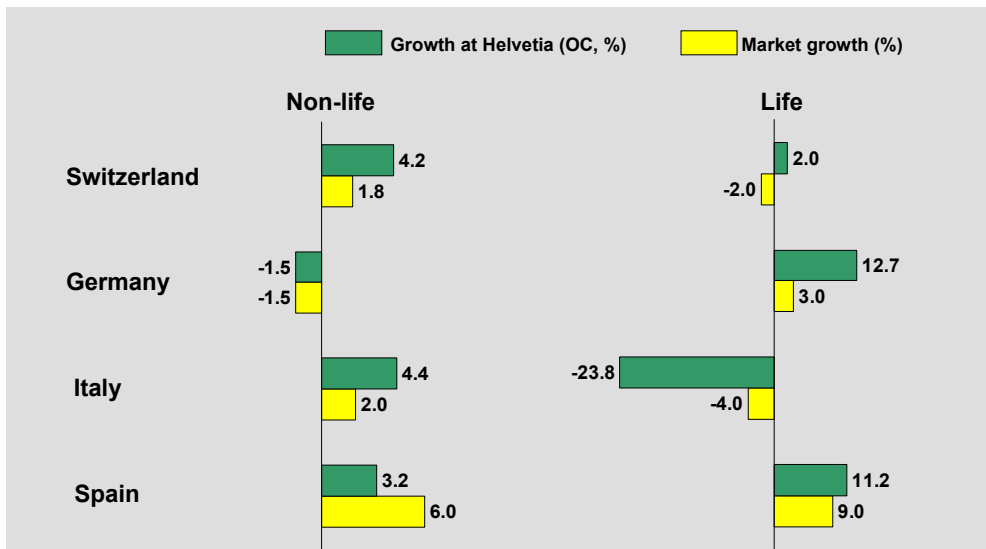
29.3.2007 5

## Helvetia Group: Equity and gross premiums



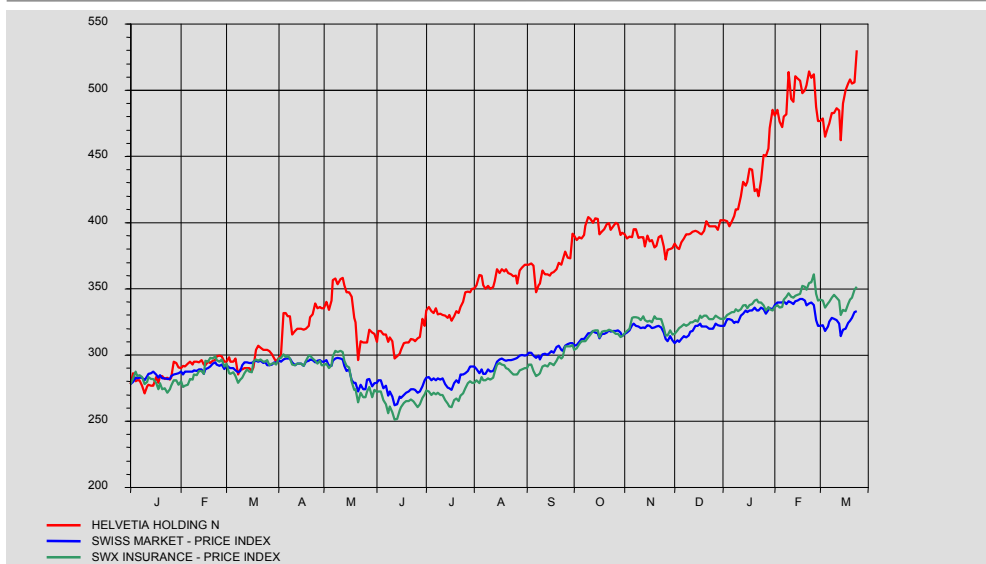
29.3.2007 6

## Helvetia Group versus market



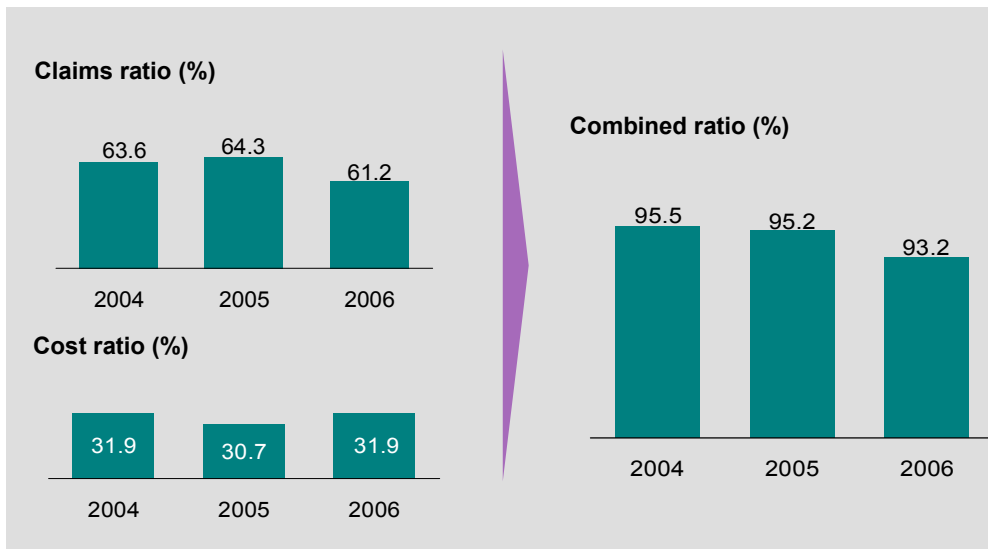
29.3.2007 7

## Helvetia share outperforms indices: Share price development from 1.1.2006 to 23.03.2007



29.3.2007 8

Helvetia Group / Non-life: gross combined ratio



Helvetia Group: Gross combined ratios non-life



	2006	2005	↕ 2006/2005
Switzerland	82.9%	105.7%	-22.8
Germany	95.2%	90.1%	5.1
Italy	97.0%	94.6%	2.4
Spain	89.4%	87.2%	2.2
Austria	99.3%	94.4%	4.9
France	79.1 %	71.0%	8.1
Helvetia Group	93.2%	95.2%	2.0

Targets for 2006	Results		Comments
Sustainable guarantee of profitability	Group profit: CHF 423.8 million ROE: 16.2%	✓	Income targets outperformed
Positive results in all countries	Very positive result overall in the double-digit million range (in CHF)	✓	Significant improvements in result once again in Switzerland, Spain, Germany and in assumed reinsurance
Growth in insurance business	Clear progress in premium area particularly in non-life, but also in life	✓	Further gains in market shares in Switzerland (NL+L), Italy (NL) and Spain (L)
Net combined ratio well under 100%	Net combined ratio of 94.1%	✓	Stabilisation on a par with the excellent level of the previous year (94.0%)
Maintaining the risk capacity of the Group	Rise in equity by 10% to CHF 2.7 billion	✓	Considerable strengthening of equity base

## Financial Figures

## Helvetia Group: Key data for total business



(CHF million or %)	2006	2005	+/-
Gross premiums written	5,255.7	5,176.8	1.5%
Profit for period (after taxes)	423.8	301.9	40.4%
Investments	28,927.7	27,783.2	4.1%
Investment income	1,109.3	1,301.5	-14.8%
Investment performance	3.1%	5.5%	-2.4
Underwriting reserves, net	25,094.6	23,969.9	4.7%
Consolidated equity	2,738.4	2,480.8	10.4%
Return on equity	16.2%	13.4%	2.8
Group solvency <sup>1)</sup>	218.6%	204.2%	14.4

1) Method of calculation based on latest directives of the new FOPI lead regulator

13

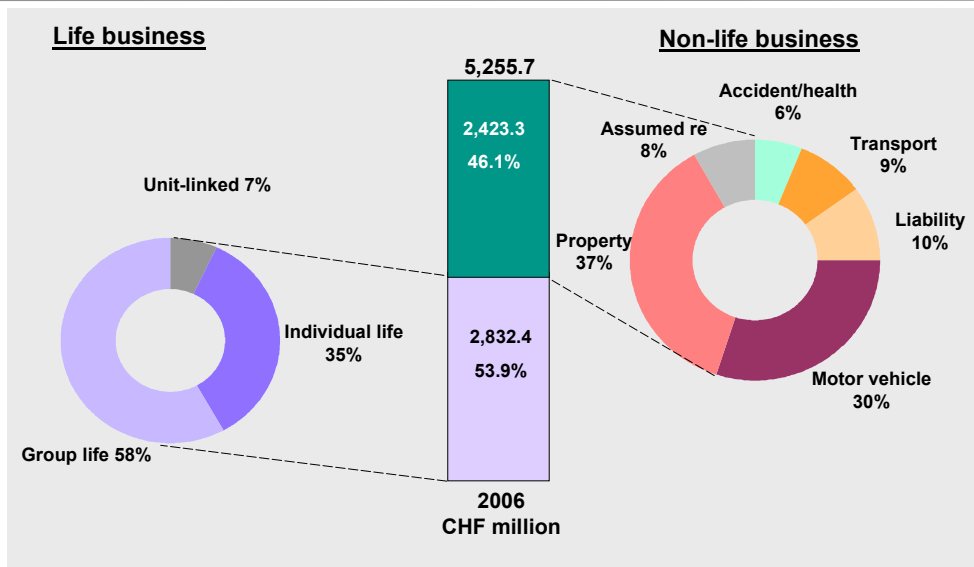
## Helvetia Group: Gross premiums and growth



(CHF million or %)	Consolidated gross premiums		Growth (in CHF)	
	2006	2005	2006	2005
<b>Total direct business</b>	<b>5,062.5</b>	<b>4,947.6</b>	<b>2.3%</b>	<b>6.5%</b>
Non-life	2,234.6	2,159.5	3.5%	-0.1%
Life	2,827.9	2,788.1	1.4%	12.1%
<b>Total assumed reinsurance</b>	<b>193.2</b>	<b>229.2</b>	<b>-15.7%</b>	<b>6.4%</b>
<b>Helvetia Group</b>	<b>5,255.7</b>	<b>5,176.8</b>	<b>1.5%</b>	<b>6.5%</b>
Non-life	2,423.3	2,386.6	1.5%	0.6%
Life	2,832.4	2,790.2	1.5%	12.0%

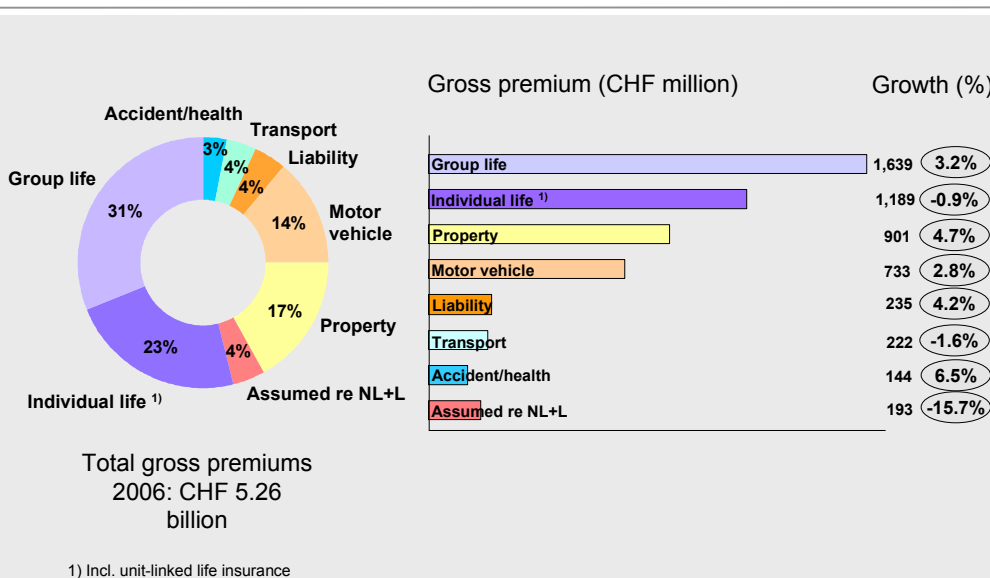
14

## Helvetia Group: Premium volume by business line



15

## Helvetia Group: Gross premiums / growth by business line



16



## Helvetia Group: Best Group result of all time



(CHF million or %)	2006	2005	+/-
<b>Pre-tax profit, total</b>	<b>562.2</b>	<b>420.2</b>	<b>33.8%</b>
- non-life	321.6	262.5	22.5%
- life	184.6	139.9	32.0%
- other	56.0	17.8	214.6%
<b>Taxes</b>	<b>138.4</b>	<b>118.3</b>	<b>17.0%</b>
<b>Profit for period (after taxes)</b>	<b>423.8</b>	<b>301.9</b>	<b>40.4%</b>

17

## Helvetia Group: Non-life business (1/2)



(CHF million or %)	2006	2005	+/-
Gross premiums written	2,423.3	2,386.7	1.5%
Net earned premiums	2,169.4	2,118.6	2.4%
Net insurance benefits	-1,330.8	-1,312.8	1.4%
Net technical costs	-708.4	-676.5	4.7%
Net cost of surplus participation	-2.7	-3.0	-10.0%
Net interest from insurance business	0.1	0.1	0.0%
Net actuarial profit/loss	127.6	126.4	0.9%
Current income on investments	139.6	136.3	2.4%
Gains and losses on investments	70.4	53.6	31.3%
Other income and expenses	-16.0	-53.8	-70.3%
Net profit of non-technical account	194.0	136.1	42.5%
Pre-tax profit	321.6	262.5	22.5%

18

## Helvetia Group: Non-life business (2/2)



(% or percentage points)	2006	2005	+/-
Premium growth (in CHF)			
- Total business	1.5%	0.6%	0.9
- Direct business	3.5%	-0.1%	3.6
Gross claims ratio	61.2%	64.3%	-3.1
Gross cost ratio	31.9%	30.7%	1.2
Gross combined ratio	93.2%	95.2%	-2.0
Net claims ratio	61.3%	62.0%	-0.7
Net cost ratio	32.8%	32.0%	0.8
Net combined ratio	94.1%	94.0%	0.1
Funding ratio	154.6%	149.1%	5.5

Claims and cost ratios as well as the funding ratio in % of earned premiums

Cost ratios are given "all in"

19

## Helvetia Group: Life business (1/2)



(CHF million or %)	2006	2005	+/-
Gross premiums written	2,832.4	2,790.2	1.5%
Earned net premiums	2,789.8	2,757.1	1.2%
Net insurance benefits <sup>1)</sup>	-2,943.2	-3,079.5	-4.4%
Net technical costs	-278.0	-266.7	4.2%
Net cost of surplus participation	-164.0	-288.9	-43.2%
Net interest from insurance business	-33.8	-33.8	0.0%
Subtotal 1, net	-629.2	-911.8	-31.0%
Current income on investments	714.3	689.4	3.6%
Gains and losses on investments	135.6	410.8	-67.0%
Other income and expenses	-36.1	-48.5	-25.6%
Subtotal 2, net	813.8	1,051.7	-22.6%
Pre-tax profit	184.6	139.9	32.0%

1) incl. cost of investment contracts

20

## Helvetia Group: Life business (2/2)



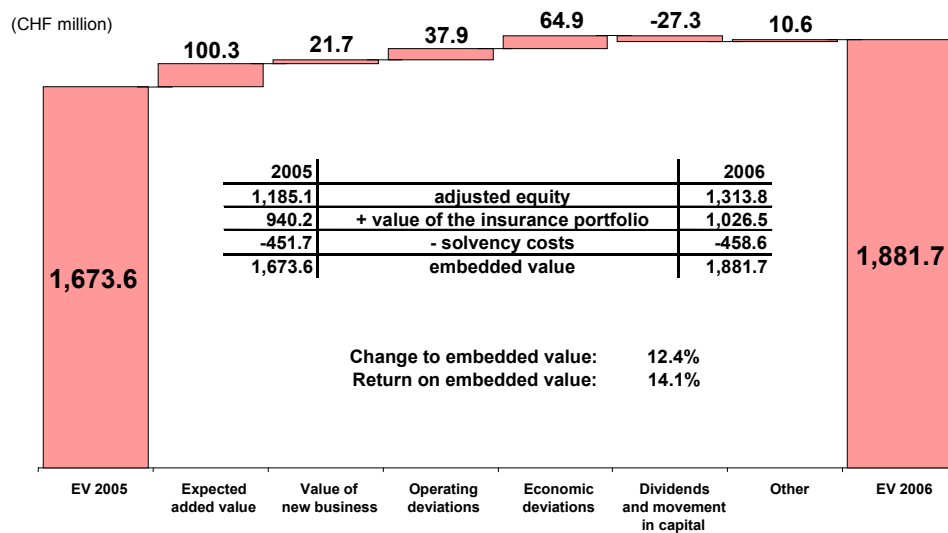
(CHF million or %)	2006	2005	+/-
<b>Premium growth (in CHF)</b>			
- Total business	1.5%	12.0%	-10.5
- Direct business	1.4%	12.1%	-10.7
<b>Gross cost ratio</b>	<b>10.0%</b>	<b>9.7%</b>	<b>0.3</b>
<b>Total embedded value (CHF million)</b>	<b>1,881.7</b>	<b>1,673.6</b>	<b>12.4%</b>
- Switzerland	1,519.4	1,373.1	10.7%
- EU	362.3	300.5	20.6%
<b>Value of new business (CHF million)</b>	<b>21.7</b>	<b>19.9</b>	<b>9.0%</b>

Cost ratios in % of the earned premiums

21

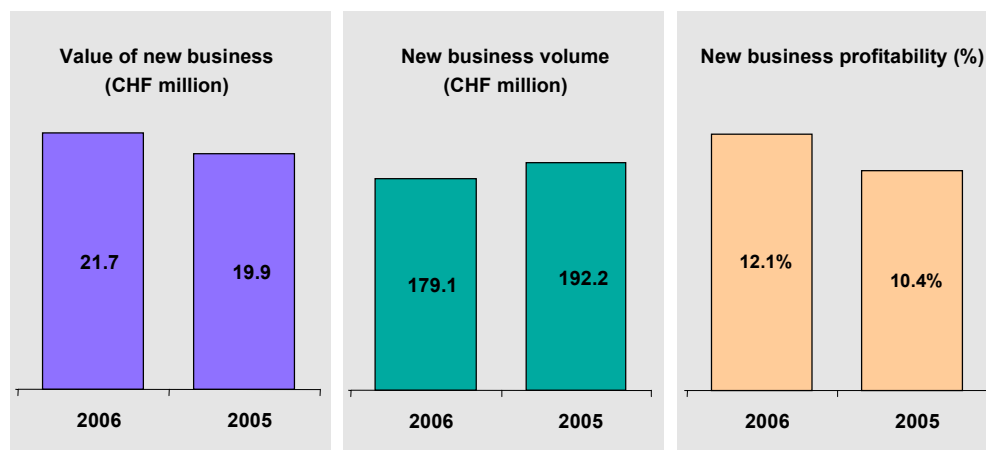
## Life Business: Change in embedded value (EV)

Return on embedded value of 14.1%



22

**Life Business: Value of new business**  
New business margin increased from 10.4% to 12.1%



New business volume: annual premium equivalent (new annual premiums + 10% of new single premiums)

23

**Helvetia Group: Investment performance**



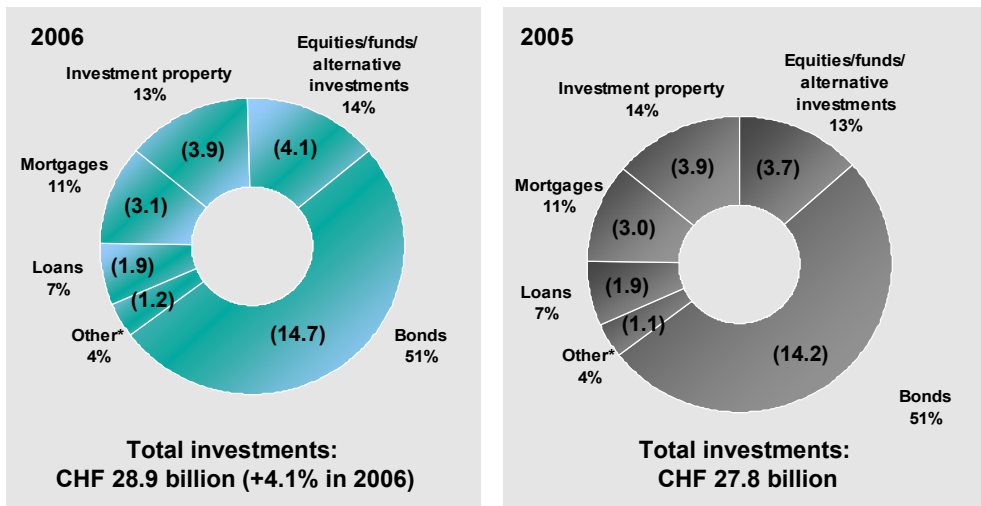
(CHF million or %)	2006	2005	+/-
<b>Current income on investments</b>	<b>867.0</b>	<b>841.1</b>	<b>3.1%</b>
- Interest and dividend income	704.4	675.7	4.2%
- Rental income <sup>1)</sup>	162.6	165.4	-1.7%
<b>Total gains and losses</b>	<b>250.7</b>	<b>475.8</b>	<b>-47.3%</b>
<b>Total gains/losses on investments</b>	<b>290.9</b>	<b>506.9</b>	<b>-42.6%</b>
- Shares, investment funds, derivatives	224.4	387.3	-42.0%
- Bonds	63.4	113.9	-44.4%
- Other	3.1	5.7	-46.2%
<b>Gains/losses on investment property</b>	<b>-40.2</b>	<b>-31.1</b>	<b>29.3%</b>
<b>Other asset management expenses</b>	<b>-8.4</b>	<b>-15.4</b>	<b>-45.7%</b>
<b>Investment income</b>	<b>1,109.3</b>	<b>1,301.5</b>	<b>-14.8%</b>
<b>Direct yield<sup>2)</sup></b>	<b>3.1%</b>	<b>3.2%</b>	<b>-0.1%</b>
<b>Investment performance</b>	<b>3.1%</b>	<b>5.5%</b>	<b>-2.4%</b>

1) after deducting asset management expenses

2) current investment income in % of capital invested on average (without unit-linked life insurance)

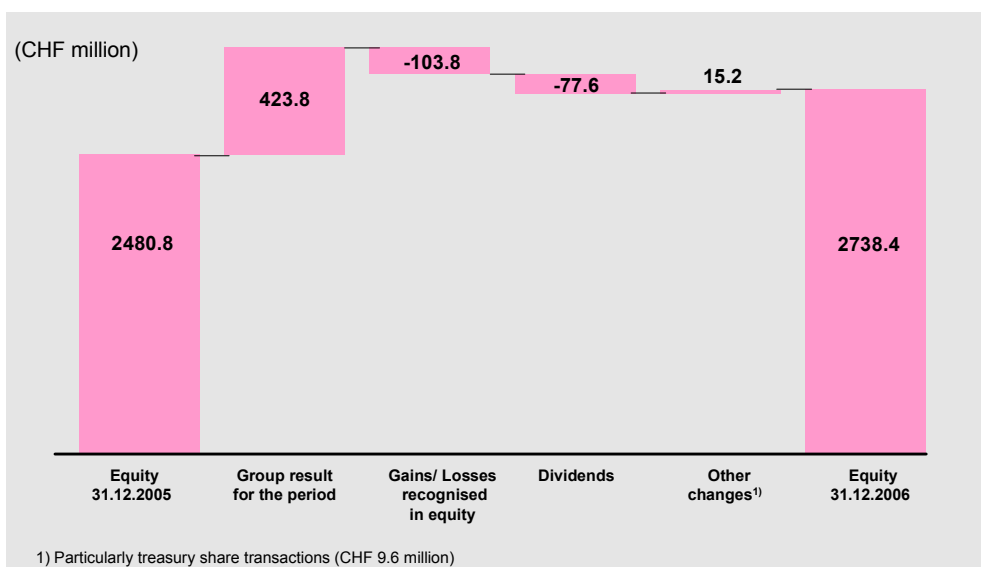
24

## Helvetia Group: Structure of investments



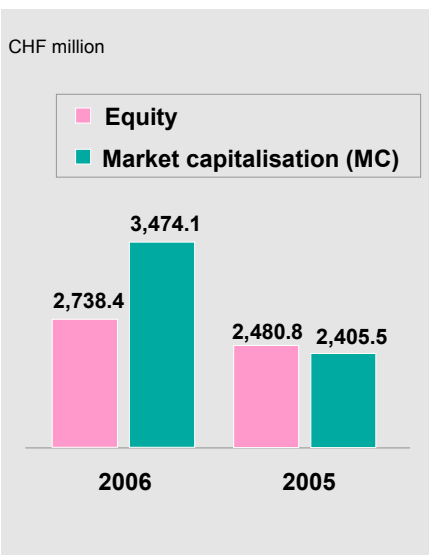
25

## Helvetia Group: Equity development



26

## Helvetia Group: Equity versus market capitalisation



CHF	2006	2005
Earnings per share for the period <sup>1)</sup>	49.3	36.2
Cons. equity per share <sup>2)</sup>	319.1	290.0
Dividend per share <sup>3)</sup>	13.50	9.00
Share price as at year-end	401.5	278.0
MC/Equity	126.9%	97.0%
Number of shareholders	4366	4129

1) Based on weighted average of shares in circulation  
 2) Based on shares in circulation  
 3) Based on the proposal made to Shareholders' Meeting

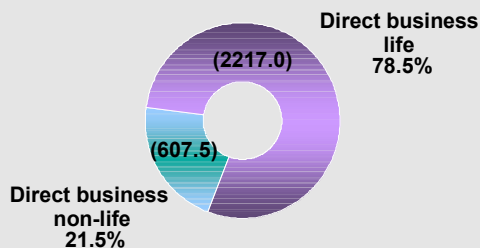


# Swiss Business

## Switzerland: Growth of direct business above market average



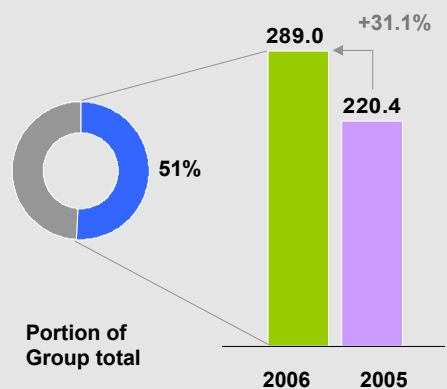
Gross premiums 2006: CHF 2,824.5 million  
(portion of Group total: 54%)



	2006	2005
Growth in CHF	2.4%	7.1%

- Market growth in life and non-life

Pre-tax profit  
(in CHF million)



## Switzerland: Accelerated growth of premiums in life business



(in CHF million)	2006	2005	+/-
Total premiums direct life	2,217.0	2,174.4	+2.0%
Regular premiums individual life	415.1	415.3	-0.1%
Single premiums individual life	246.6	234.5	+5.2%
Total individual life	661.7	649.8	+1.8%
Regular premiums group life	821.8	788.1	+4.3%
Single premiums group life	733.5	736.5	-0.4%
Total group life	1,555.2	1,524.6	+2.0%

- Individual life: premium growth thanks to single premiums despite difficult environment
- Group life: growth in very competitive market environment, successful revival of acquisitions by sales force

## Switzerland: Highly profitable life business



Profit drivers	Developments	Comments
Whole life insurance	+	Consistently good results
Disability insurance	++	Good economic conditions, selective underwriting policy, active benefit management
Cost (loadings)	+	Active cost management in all areas
Investments	++	Very good return

Embedded value	Developments	Comments
Development embedded value 2006	+	Embedded value increased by 10.7%
Value of new business	++	Value of new business increased by 23.9%
Profitability of new business	+++	Profitability of new business increased by 37.6%

29.3.2007 31

## Switzerland: Dynamic growth of non-life premiums



(in CHF million)	2006	2005	+/-
<b>Total premiums non-life</b>	<b>607.5</b>	<b>582.9</b>	<b>+4.2%</b>
Property	332.5	317.3	+4.8%
Transport	36.4	37.9	-3.9%
Motor vehicle	162.4	154.6	+5.0%
Liability	76.2	73.1	+4.3%

- Market growth in a very competitive environment, particularly in property insurance
- Growth stimulated by new range of house products and good performance of sales force



## Switzerland: Outstanding profitability in non-life business



	2006	2005
Gross premiums (in CHF million)	607.5	582.9
Claims ratio (%) <sup>1)</sup>	54.1%	77.4%
Cost ratio (%) <sup>1)</sup>	28.8%	28.2%
Combined ratio (%) <sup>1) 2)</sup>	82.9%	105.7%

- Excellent earning power
- Good year for claims

1) Gross, in % of earned premiums  
2) 'all in'

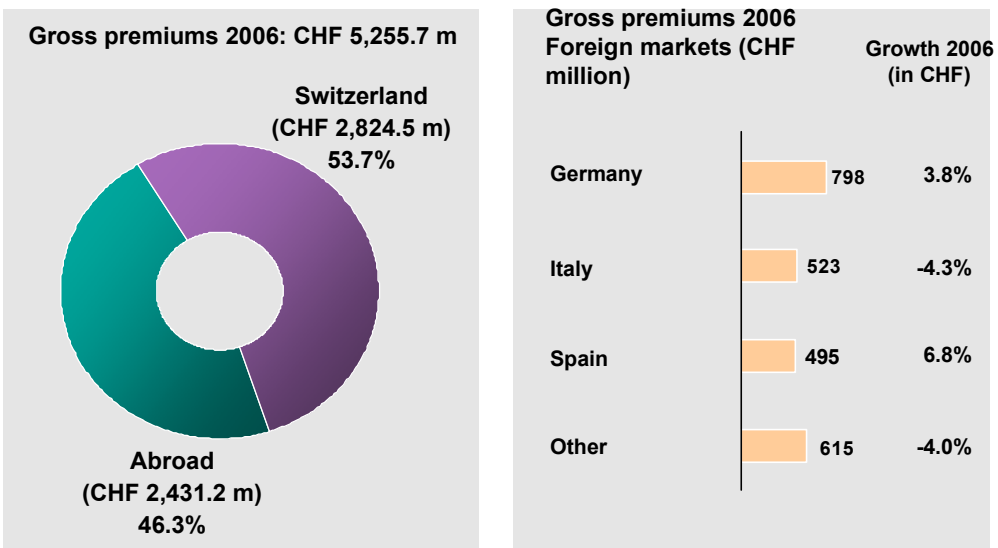
## Our track record for 2006: Outstanding result, all objectives achieved



Targets for 2006	Results		Comments
Sustainable guarantee of profitability of Swiss business	Profit of CHF 289.0 million	✓	Profit increased substantially yoy ROE targets outperformed
Income-oriented growth in life and non-life	Growth of 2.0 % in L and 4.2 % in NL	✓	Market growth in L and NL
Combined Ratio below 100%	Combined Ratio of 82.9%	✓	High portfolio quality, no damage by natural forces
Active cost management	Stable cost base	✓	Costs below previous year & budget
Attractive product range	New L and NL products	✓	Raiffeisen builder's risk and buildings, Swisstrend, BVG Invest
Quality-oriented approach	Finalist for Esprix Quality Award	✓	Target of 400 EFQM points was exceeded

# Business Abroad

## Helvetia Group: Gross premiums 2006



**Helvetia Group: Development of pre-tax profits  
(CHF million)**

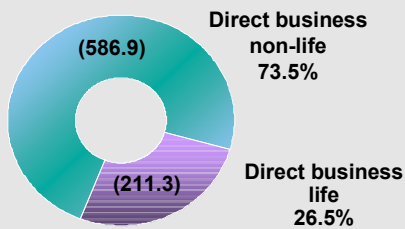


	2006	2005	+/-
Helvetia Group	562.2	420.2	142.0
Switzerland	289.0	220.4	68.6
Abroad	273.2	199.8	73.4
- Germany	51.4	31.7	19.7
- Italy	27.7	28.1	-0.4
- Spain	110.1	62.6	47.5
- Other	84.0	77.4	6.6

**Germany: Total direct business**

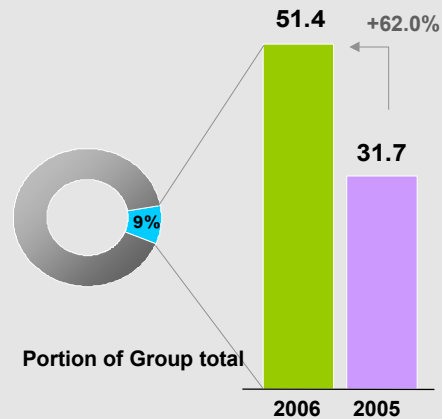


Gross premiums 2006: CHF 798.2 million  
(portion of Group total: 15%)



Growth	2006	2005
in CHF	3.8%	1.9%
in original currency	1.9%	1.7%

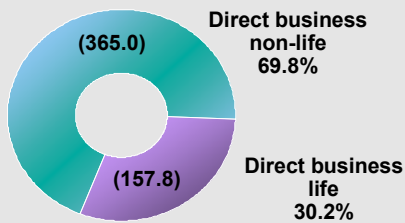
Pre-tax profit  
(in CHF million)



## Italy: Total direct business

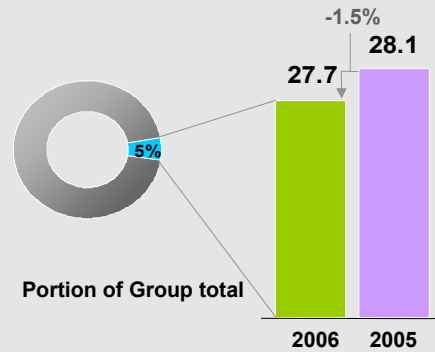


Gross premiums 2006: CHF 522.8 million  
(portion of Group total: 10%)



Growth	2006	2005
in CHF	-4.3%	19.7%
in original currency	-6.1%	19.4%

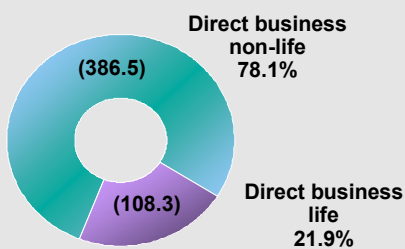
Pre-tax profit  
(in CHF million)



## Spain: Total direct business

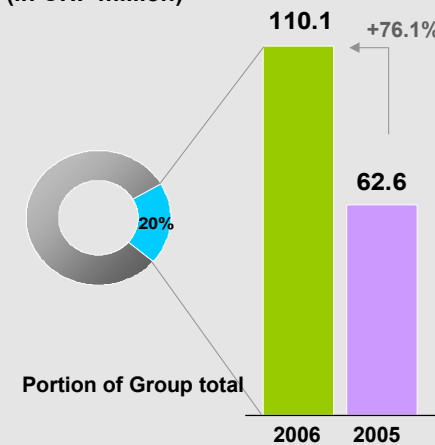


Gross premiums 2006: CHF 494.8 million  
(portion of Group total: 9%)



Growth	2006	2005
in CHF	6.8%	3.2%
in original currency	4.9%	3.0%

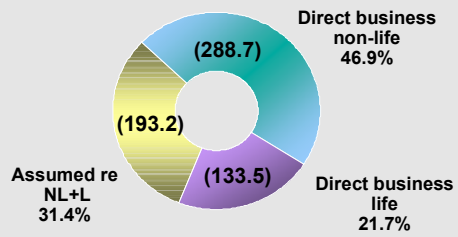
Pre-tax profit  
(in CHF million)



Other (Austria / France / assumed re): Total business



Gross premiums 2006: CHF 615.4 million  
(portion of Group total: 12%)



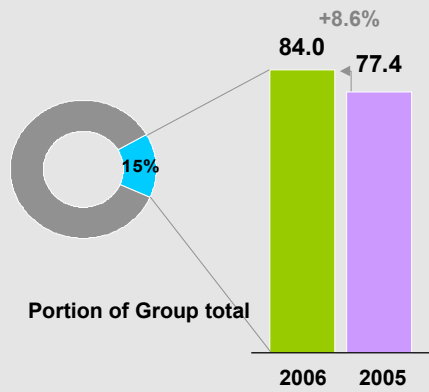
Growth

in CHF

in original currency

	2006	2005
in CHF	-4.0%	1.9%
in original currency	-5.2%	1.8%

Pre-tax profit  
(in CHF million)



## Outlook

## Outlook for 2007

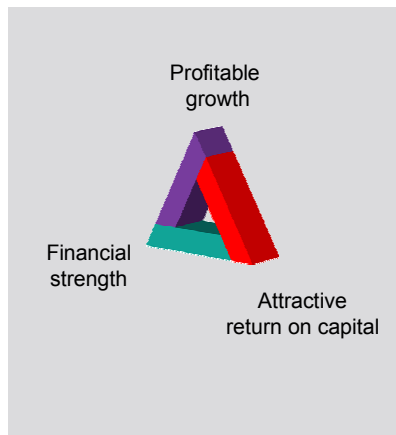


<b>Growth</b>	As far as premiums are concerned, the positive results of the new growth strategy are becoming increasingly noticeable.
<b>Claims</b>	The claims experience in the first few months of the current year has been very favourable, not least thanks to the unusually mild winter. This was also not affected by the January storm Cyril.
<b>Costs</b>	Costs are under control, and the cost ratio will improve considerably in line with premium growth.
<b>Actuarial results</b>	Overall, we expect good actuarial results once again in the current year, together with a net combined ratio of well under 100% in the non-life sector.
<b>Financial result</b>	Depends on the development of the capital markets.



## 2010 Strategy

## Value strategy with clear financial objectives



- An attractive after tax return on capital of 15% is targeted
- Financial strength should be secured: this is confirmed by the solvency margin of around 219% and the S&P rating ('A-' with stable outlook)
- Generation of profitable growth:
  - Above-average organic growth in existing country markets/business lines
  - Expansion of local positioning through targeted acquisitions

→ Shareholders' value

## Target-oriented strategic positioning



Attractive business portfolio

- Lucrative markets and profitable niches
- Clear focus on private and SME customers

Strong value proposition for customers

- "Best in class" products and services
- Innovative insurance and pension solutions
- Service quality in sales and support

Growth through excellent customer access

- Unique sales network with strong partnerships
- Sales partnerships for defined products
- Customers and sales partners who are very loyal



Dynamic brand with Swiss identity



### 1. Target-oriented strategic and financial portfolio management:

- Focused orientation of Group on business segments that are attractive in the long term
- Optimal allocation of capital to individual business units
- Strict return targets per country / business segment

### 2. Improvement of operating performance:

- Further improvement of combined ratio (NL) and embedded value (L) by continuing selective underwriting policy and optimising the cost structures
- Optimisation of retention structure at Group level

### 3. Focus on profitable growth

- Even stronger focus on fast-growing segments and regions
- Strengthening of sales force, also by opening up new distribution channels and starting new cooperation programmes. Adoption of an active acquisition strategy
- Products/services focused more on the needs of the individual distribution channels

### 4. Effective asset (& liability) management

- Management and optimisation of the Group-wide investment portfolio in accordance with risk return criteria
- Continued development of the asset & liability management (ALM) model

### Consistent improvement of financial flexibility ...

- was systematically promoted in the past
  - Share capital increase in autumn 2004
  - Change to IFRS accounting principles
  - Granting of interactive 'A-' rating by Standard & Poor's in autumn 2006
- will be continued by creating up to 15% conditional capital:
  - Financing options will be increased
  - Maximum quota of 15% based on:
    - opportunities provided by the capital market
    - current unused capacity for subordinated capital

### ... is part of the current 'Strategy 2007-2010'

- improved flexibility to finance acquisitions to drive strategic growth
- new potential to optimise financing structure and capital costs



**helvetia** 

**Just  
ask us.**

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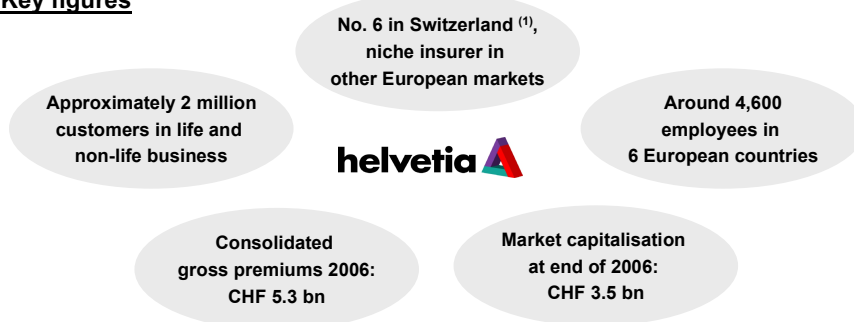
# Notes

## Helvetia at a glance

### History

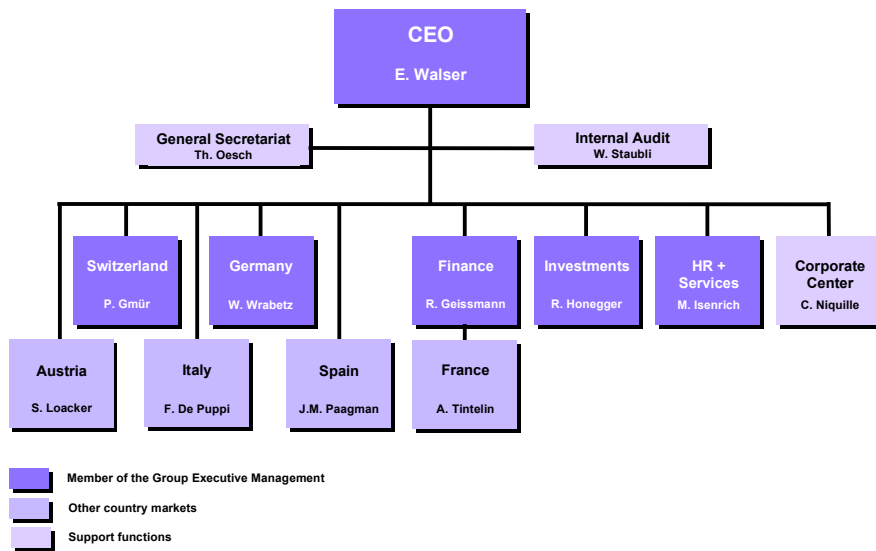


### Key figures



(1) Basis: Gross premiums written

## Executive Management at a glance



29.03.2007 53

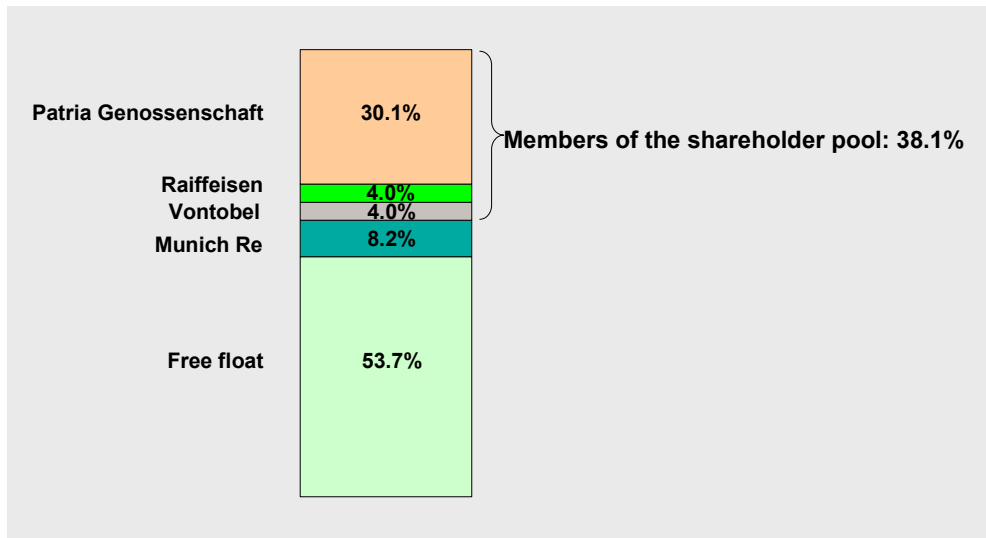
## Important dates



- 04.05.2007 **Ordinary Shareholders' Meeting in St. Gallen**
- 07.09.2007 **Publication of half-year financial results for 2007**
- 17.03.2008 **Financial results for 2007: Analysts' and media conference in Zurich**
- 25.04.2008 **Ordinary Shareholders' Meeting in St. Gallen**
- 03.09.2008 **Publication of half-year financial results for 2008**

29.03.2007 54

## The shareholder structure



29.03.2007 55

## Historical overview



- 1858 Establishment of Allgemeine Versicherungs-Gesellschaft Helvetia, St.Gallen
- 1861 Establishment of Helvetia Schweizerische Feuerversicherungs-Gesellschaft, St.Gallen
- 1862 Establishment of branch offices in Germany
- 1878 Establishment of "Patria, Schweizerische Lebensversicherungsgesellschaft" co-operative society in Basel
- 1920-1962 Establishment of branch offices and subsidiaries of Helvetia in France, Italy, Austria, Belgium (sold 1985), Greece (sold 1997), the Netherlands (sold 1995) and Canada (sold 1999)
- 1974 Merger of Helvetia Feuer and Helvetia Allgemeine, St. Gallen
- 1986-1988 Further Helvetia subsidiaries established in Spain, Italy and Germany
- 1992 Start of partnership between Helvetia and Patria
- 1996 Establishment of Helvetia Patria Holding, St. Gallen
- 1998 Acquisition of La Vasco Navarra (Spain); acquisition of the portfolio of NCD (Italy)
- 1999 Merger of the two companies La Vasco Navarra and Cervantes Helvetia to form Helvetia CVN, Madrid/Pamplona
- 2000 Acquisition of the southern Spanish insurer Previsión Española, Seville
- 2001 Acquisition of Norwich Union Vita, Milan; renamed Helvetia Life
- 2002 Acquisition of British insurer Royal & Sun Alliance's transport portfolio in France
- 2003 Merger of the companies Previsión Española and Helvetia CVN to form Helvetia Previsión with headquarters in Seville
- 2004 Acquisition of two transport insurance portfolios in France
- 2005 Merger of the two Italian companies Helvetia Vita and Helvetia Life into Helvetia Vita with headquarters in Milan
- 2005 Acquisition of the insurance portfolio of the company Sofid Vita in Italy
- 2006 Introduction of the unified "helvetia" brand throughout the Group as an easy-to-understandable and unmistakable name

29.03.2007 56

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29.3.2007 57

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29.03.2007 58