



YÜNSA YÜNLÜ SANAYİ VE TİCARET A.Ş.

**FOR THE PERIOD 1 JANUARY - 30 SEPTEMBER 2024
IN THE CAPITAL MARKET NUMBER II-14.1 OF THE CAPITAL MARKETS BOARD
PREPARED BASED ON THE COMMUNIQUE ON PRINCIPLES OF FINANCIAL REPORTING
BOARD OF DIRECTORS ACTIVITY REPORT**

Headquarters, Istanbul

Factory, Çerkezköy

Vadi Istanbul, Ayazağa

Organized Industrial Zone



A. GENERAL INFORMATION

1. **Accounting period to which the report relates:** 1 January 2024 – 30 September 2024
2. **Information About the Partnership**

Trade name	Yünsa Yünlü Sanayi ve Ticaret A.Ş.
Trade Registry Number	122890-0
Tax Administration	Large Taxpayers
Tax number	9950030604
Head Office Address Information	Vadi İstanbul 1B Block K:23 34396 Ayazağa - Sarıyer / İstanbul - Türkiye
Head Office Contact Information	Tel: 2123656500 Fax: 2122825067
Address of Production Facilities	Organized Industrial Zone, Çerkezköy 59500 Tekirdağ/Türkiye
Internet page	www.yunsa.com
Registered Capital Ceiling	500.000.000 TL
Paid / Issued Capital	480.000.000 TL

3. **Partnership Structure and Capital Distribution (Current Position)**

Shareholder	Number of Shares	%
Sürmegöz Tekstil Yatırım A.Ş.	277.835.496,94	57,88
Other (Public)	202.164.503,06	42,12
Total	480.000.000	100

4. **Board of Directors, Senior Managers and Number of Personnel**

The Company is managed and represented by a Board of Directors consisting of at least five members to be elected by the General Assembly from among the shareholders within the framework of the provisions of the Turkish Commercial Code ("TTK"). Members of the Board of Directors are elected for a maximum period of 3 years. It is permissible for a member whose term has expired to be re-elected. The General Assembly may change the members of the Board of Directors at any time if it deems necessary.

At the 2021 Ordinary General Assembly meeting held on April 14, 2022, within the framework of the provisions of the Turkish Commercial Code and the Capital Markets Law ("CMB"), six members of the board of directors, two of whom are independent members, were elected to serve for three years, in accordance with articles 9 and 10 of the Company's articles of association. .

Cem Nuri Tezel was appointed to the Board of Directors membership vacated by the resignation of Temel Tayyar Yeşil to serve for the remaining term of the departing member with the decision of the Board of Directors dated May 22, 2024 and was approved by the shareholders at the General

Assembly dated May 24, 2024. After the decision, the members of the Board of Directors and their duties are as follows:

Board members on duty as of 30.09.2024

Board member	Mission	Mission time
Mustafa Surmegöz	Chairman of the Board	14.04.2022 – 14.04.2025
Tamer Saka	Deputy Chairman of the Board of Directors	27.04.2023 – 14.04.2025
Taha Adnan Surmegöz	Board Member	14.04.2022 – 14.04.2025
Cem Nuri Tezel	Board Member	22.05.2024 – 14.04.2025
Ahmet Cevat Acar	Independent Board Member	14.04.2022 – 14.04.2025
Ahmet Yarız	Independent Board Member	14.04.2022 – 14.04.2025

Duties and Powers of Board Members

The rights, duties, obligations and responsibilities of the Board of Directors, meeting format and quorum, member's withdrawal, death or circumstances preventing them from performing their duties, fees and other matters related to the Board of Directors are governed by the provisions of the Turkish Commercial Code and Capital Markets legislation.

The Board of Directors is authorized to take decisions on all matters, including real estate mortgages, other than the authority given exclusively to the general assembly in the law and the articles of association.

Senior managers on duty as of 30.09.2024

Name and surname	Mission	Starting Date
Mustafa Surmegöz	General manager	24.04.2020
İlker Bora Yargıç*	Financial Affairs Director	01.06.2021
Engin Saribüyük	Operations Director	15.09.2017
Hakan Konuskan	Supply Chain Director	04.05.2020
Mahmure Civan	Sales and Design Group Manager	01.01.2022

*İlker Bora YARGIÇ, who was serving as our Company's Finance Director, resigned from his position as of October 31, 2024.

5. Personnel and Worker Movements, Collective Bargaining Practices and Rights and Benefits Provided to Personnel and Workers

XXVI, which is valid between 01.04.2022-31.03.2025 between the Turkish Textile Industry Employers' Union (TTSİS), to which our company is affiliated, and the Turkish Textile Knitting and Clothing Industry Workers' Union (TEKSİF), to which our employees are affiliated. There is a Term Group Collective Labor Agreement.

Within the framework of our job evaluation and wage policies, our employees are provided with various benefits such as base salary, bonuses, variable premiums based on performance, private health insurance, private pension contribution, accident and life insurance. On the other hand, our practices within this scope include vehicles allocated to the office, initiatives for the use of various communication tools, and additional benefits for our staff who have master's and doctoral degrees.

In addition, wages, rights and social benefits are provided to our employees who are members of the party labor union, within the framework defined in the collective bargaining agreement.

6. Number of Employees

	30.09.2024	30.06.2024
White Collar	205	217
Blue Collar	617	683
Total	822	900

7. Amendments to the Articles of Association

At the Board of Directors meeting of our Company dated May 2, 2024;

To increase the paid-in capital of the Company from TL 60,000,000.- to TL 480,000,000 with an increase of TL 420,000,000.- which amounts to a 700% increase- within the registered capital ceiling of TL 500,000,000.-,

To distribute the shares to be created due to the capital increase to the existing shareholders in dematerialized form as bonus shares in proportion to their participation in the capital,

The capital increase amounting to TL 420,000,000 to be made from internal resources; TL 315,169,315 from Capital Adjustment Differences, TL 45,430,023 from Extraordinary Reserves Inflation Adjustment Differences and TL 59,400,662 from Legal Profit Reserves Inflation Adjustment Differences in the financial statements prepared in accordance with TFRS records,

To amend Article 6 of the Articles of Association titled "Capital" in accordance with the provisions of the Turkish Commercial Code and Capital Markets Legislation in relation to the capital increase to be made from internal resources,

Semih UTKU, Director of Financial Affairs, and Murat DOĞAN, Finance and Investor Relations Manager, for the realization of the capital increase by bonus issue from internal resources and for the realization of the necessary applications and transactions before all relevant institutions, especially the Capital Markets Board, Borsa İstanbul A.Ş. and Merkezi Kayıt Kuruluşu A.Ş., for the approval of the issuance document regarding the shares to be issued in the capital increase and the draft amendment of Article 6 titled "Capital" of the articles of association

Previous Text	New Text
Capital Article - The Company has adopted the registered capital system in accordance with the provisions of the Capital Market Law and has switched to this system with the permission of the CMB dated 3.5.1990 and numbered 289. The registered capital of the Company is TL 500,000,000,000 (Five Hundred Million), divided	Capital Article 6 - The Company has adopted the registered capital system in accordance with the provisions of the Capital Market Law and has switched to this system with the permission of the CMB dated 3.5.1990 and numbered 289. The registered capital of the Company is TL 500,000,000,000 (Five Hundred Million), divided

into 50,000,000,000 (Fifty Billion) shares with a nominal value of Kr 1 (One Kurus) each, all of which are bearer shares. The registered capital ceiling permission granted by the Capital Markets Board is valid for the years 2023-2027 (5 years). Even if by the end of 2027 the permitted registered capital ceiling has not been reached, in order for the Board of Directors to take a capital increase decision after 2027, it is obligatory to obtain authorization from the General Assembly for a new period of time by obtaining permission from the Capital Markets Board for the previously permitted ceiling or a new ceiling amount. In the event that the said authorization is not obtained, the Company cannot increase its capital by a resolution of the Board of Directors.	into 50,000,000,000 (Fifty Billion) shares with a nominal value of Kr 1 (One Kurus) each, all of which are bearer shares. The registered capital ceiling permission granted by the Capital Markets Board is valid for the years 2023-2027 (5 years). Even if by the end of 2027 the permitted registered capital ceiling has not been reached, in order for the Board of Directors to take a capital increase decision after 2027, it is obligatory to obtain authorization from the General Assembly for a new period of time by obtaining permission from the Capital Markets Board for the previously permitted ceiling or a new ceiling amount. In the event that the said authorization is not obtained, the Company cannot increase its capital by a resolution of the Board of Directors.
The issued capital of the Company is TL 60.000.000.-(Sixty million) TL, which is fully paid up and divided into 6.000.000.000.000 (Six Billion) shares each with a value of 1Kr (One Kurus).	The issued capital of the Company is TL <u>480,000,000,000 (Four hundred and eighty million)</u>, which is fully paid up and divided into <u>48,000,000,000 (Forty eight billion)</u> shares with a par value of 1Kr (One Kurus) each.
Share amounts corresponding to the capital subscribed in cash shall be paid in advance and in full at the time of subscription.	Share amounts corresponding to the capital subscribed in cash shall be paid in advance and in full at the time of subscription.
The Board of Directors is authorized to increase the issued capital by issuing bearer shares up to the upper limit of the registered capital between 2023 and 2027, whenever it deems necessary, in accordance with the provisions of the Capital Markets Law.	The Board of Directors is authorized to increase the issued capital by issuing bearer shares up to the upper limit of the registered capital between 2023 and 2027, whenever it deems necessary, in accordance with the provisions of the Capital Markets Law.
The Board of Directors also cannot decide to limit the shareholders' rights to acquire new shares.	The Board of Directors also cannot decide to limit the shareholders' rights to acquire new shares.
Shares representing the capital are monitored in dematerialized form within the framework of dematerialization principles.	Shares representing the capital are monitored in dematerialized form within the framework of dematerialization principles.

B. FINANCIAL RIGHTS PROVIDED TO BOARD MEMBERS AND SENIOR MANAGERS

1. Total Amount of Financial Benefits Provided, Such as Attendance Allowance, Wage, Premium, Bonus, Dividend

Detailed information regarding the financial rights provided to the members of the Board of Directors and senior managers is included in footnote 5 of the explanatory report on the Summary Consolidated Financial Statements of the Company for the accounting period of January 1 - September 30, 2024.

2. Information on the Total Amount of Allowances Given, Travel, Accommodation and Representation Expenses, In-Kind and Cash Facilities, Insurance and Similar Guarantees

Detailed information regarding the financial rights provided to the members of the Board of Directors and senior managers is included in footnote 5 of the explanatory report on the Summary Consolidated Financial Statements of the Company for the accounting period of January 1 - September 30, 2024.

C. RESEARCH AND DEVELOPMENT STUDIES

In order to improve its leading position in the world textile trade, increase its share in exports and social welfare, our company aims to reach new markets with high value-added, sustainable innovative products and to continue to increase the adaptation and use of high technology. One of the primary elements required to achieve this goal is to continuously develop and utilize current knowledge and technology in the most efficient way by attaching importance to innovation. In this context, the Company established the Yünsa R&D Center in 2010 in order to carry out its current and planned R&D projects in coordination with universities and research centers, to create a culture of continuous innovation with its employees, and to lead the way in learning and developing new technologies.

In the textile industry, where tough competitive conditions exist and market players are losing ground and markets, Yünsa continued its sales and marketing activities to maintain its position in the markets with high value-added, qualified, differentiated products and short delivery times, while continuing its modernization and improvement efforts to improve product quality and reduce industrial costs.

In today's intensely competitive environment, it has become inevitable to systematically carry out technology and innovation activities and to develop innovative products with high added value in order to reach new markets and new customers. Yünsa maintains its desire to be the first implementer of new subjects, new designs and original works. In line with its goal of being the leader and pioneer in the sector, it carries out the necessary work for intellectual and industrial property rights.

In 2024, Yünsa R&D Center, which continued its fourteenth activity period, was subject to the inspection of the Republic of Turkey Ministry of Industry and Technology for the thirteenth activity period. Yünsa continues to be a motivating force for all stakeholders with its efforts to strengthen its competitive structure, increase its brand value and solve chronic problems in production processes. At Yünsa R&D Center, a sustainable, pioneering and creative environment has been created where innovative ideas are transformed into projects in cooperation with universities in line with company targets. Within the scope of University-Industry cooperation, Yünsa R&D Center has started to sign mutual cooperation protocols with universities in order to strengthen its communication network with universities and continue its cooperation activities in 2024. In addition to conducting joint research and development projects, these include open innovation meetings, student internships, laboratory facilities, events, publication subscriptions and technical trips. There are collaborations and ongoing projects with approximately 10 universities.

Together with universities, Yünsa R&D Center creates new job opportunities for SMEs with research-oriented projects that will result in unique products and methods, and contributes to raising their R&D levels. In addition to SMEs, the Center also continues its cooperation activities at the global level. In 2024, in addition to our 4 projects jointly carried out with institutions and included in the scope of national support, one of our 1707 projects supported by TUBITAK was accepted in this quarter. Self-funding, national and international project studies continue.

Since 2010, 40 projects supported by the Scientific and Technological Research Council of Turkey (TUBITAK) and 2 projects supported by the European Union, totaling 42 projects, have been successfully completed. The R&D Center continues to work with the strategy of transforming the results of its projects into scientific publications. In the third quarter of 2024, academic publication activities continued.

Yünsa R&D Center continues its efforts to protect the results of its own projects in scientific publications and intellectual property rights. Having 7 Patents and 5 Utility Model registrations, Yünsa R&D Center made 1 more patent application in the third quarter of 2024.

Within the scope of new materials, designs and processes, new product development projects funded with equity and external resources are continued. Yünsa, which makes cooperation protocols to increase University-Industry cooperation, continued to offer business opportunities to undergraduate students. In this context, it is ensured that undergraduate students complete their graduation theses with Yünsa co-supervisors by learning the project systematics.

Yünsa R&D Center works in accordance with the Law No. 5746 on Supporting Research, Development and Design Activities, which supports the generation of technological knowledge, innovation in products and production processes, improvement of product quality and standards, increase in productivity, reduction of production costs, and commercialization of technological knowledge in order to make the national economy internationally competitive through R&D and innovation. In 2023, within the framework of the relevant law, income tax, stamp tax, SSI employer's share, R&D personnel salary and R&D discount incentives are utilized on R&D Center personnel salaries. Within the scope of the projects carried out at Yünsa R&D Center, incentives are provided by TÜBİTAK and the Republic of Turkey Ministry of Industry and Technology.

D. SUSTAINABILITY STUDIES

The textile industry is among the sectors with high energy and water consumption. The Company carries out various efficiency projects to optimize the use of natural resources and reduce the negative impact on the environment, and aims to reduce energy and water intensity per meter of fabric produced.

Yünsa, which has been publishing sustainability reports in accordance with GRI (Global Report Initiative) standards since 2016, published its 2023 sustainability report in Turkish and English in the second quarter of the year and started working on the 2024 sustainability report in the third quarter.

Within the scope of our environmental responsibilities, carbon and water footprint studies were initiated for the third quarter of 2024 to calculate emissions.

In the first eight months of 2024, it was documented with the International I-REC Certificate that all of the electrical energy we used was provided from renewable sources. In this way, approximately 6,500 tons of CO2 equivalent greenhouse gas emissions were neutralized.

In the name of sustainable environmentally friendly product designs with the use of recycled raw materials, we continued to produce special REPREEVE® fiber blended fabric designs produced by recycling waste pet bottles from the world's most effective recycling companies.

Yünsa Sustainability Roadmap studies are continued by determining the targets for 2025 and 2030 based on the performance indicators of the identified priority areas in environmental, social and economic dimensions.

Considering the factors that increase methane gas emissions, which are the main contributors to climate change, efforts are being made to reduce the ratio of recycled wool materials and raw materials used. With Global Recycled Standard (GRS) and Recycled Claim Standard (RCS) certificates, recycled materials used in the end product are monitored and verified throughout the supply chain. In addition, with the Responsible Wool Standard (RWS) certification, which sets standards for animal welfare and good management of the land on which animals graze, priority is given to sourcing wool from farms that are certified to produce with respect for animal rights. By certifying our products with the RWS standard for wool, we continued to support the best practices in raising sheep in good conditions and in managing and protecting the land. In the third quarter of 2024, Oeko-tex Standard 100 and Oeko-tex Recycled, GRS, RCS and RWS certified products continued to be offered.

In the third quarter of 2024, Yünsa continued to use its certificate that guarantees the traceability of first class flax fiber grown in Europe.

Yünsa uses the Higg Index Facility Environment Module (FEM) and Higg Index Facility Social and Labor Management (FSLM) module developed by the Sustainable Apparel Coalition (SAC), a platform established for sustainable production, where member brands, retailers and manufacturers in the industry transparently share their best practices.

Since 2010, Yünsa has been disclosing its greenhouse gas emissions and water management to the public with a transparent approach through Carbon Disclosure Project (CDP) reporting. In this context, it was included in the scoring in the water and climate change categories for 2023 in the CDP Program. In the climate change category, a score of B, which is above the global level, and in the water category, a score of C, which is the global level, were achieved.

E. COMPANY ACTIVITIES AND IMPORTANT DEVELOPMENTS REGARDING ACTIVITIES

1. Investment Activities

Yünsa Yünlü Sanayi ve Ticaret A.Ş. As of 30.09.2024, the total investment expenditure amount is 64.008.292 TL.

2. Internal Control System and Internal Audit Activities

There is an Internal Audit Department within the Company to conduct audits, investigations and investigations to protect the rights and interests of the company and to develop recommendations against internal and external risks.

In accordance with the principle of independence, the Company's Internal Audit Department reports directly periodically to the Audit Committee, consisting of Independent Board Members, within the Company's organizational structure, and carries out the duties assigned to them by the Board of Directors within the framework of the current Audit Committee Internal Regulation. The internal control mechanism is the responsibility of the senior management and is regularly reviewed by the Company's Internal Audit Department.

The duties of the Internal Audit Department are to control the reliability and accuracy of the financial statements of the Company and its subsidiaries, to ensure that activities are carried out in accordance with the law and the Company's accepted ethical rules, to identify and eliminate existing and potential risks by analyzing processes in order to increase the effectiveness and efficiency of operations. It is to provide assurance that risks are reduced to a reasonable level and to check whether activities within the business are carried out in accordance with predetermined standards, policies and targets.

3. Direct and Indirect Subsidiaries

The main areas of activity and capital participation rates of the companies included in the consolidation are as follows:

Company	Country of Establishment	Main Activities	Participation Rate (%)
Yunsa Germany GMBH	Germany	Sales and marketing	one hundred
Yunsa UK Ltd.	England	Sales and marketing	one hundred
Yunsa Italia Srl	Italy	Design Office	one hundred
Yunsa USA Inc.	America	Sales and marketing	one hundred

Yunsa Germany Gmbh: The name of Exsa Deutschland Gmbh, in which Yünsa has a 100% partnership share, was changed to Yunsa Germany Gmbh as of 2009. The company was established to organize and carry out marketing and sales activities in Germany and its surroundings.

Yunsa UK Ltd.: Yunsa UK Ltd, in which Yünsa has a 100% partnership share, was established in 2007 in Leeds, England, for the sales and marketing activities of Yünsa products.

Yunsa Italia Srl: Yunsa Italia Srl, in which Yünsa has a 100% partnership share, serves as a fabric design office in Milan, Italy.

Yunsa USA Inc.: The name of the company in which Yünsa has a 100% partnership share is Yunsa USA Inc. as of 2009. has been changed to.

F. FINANCIAL SITUATION

1. Summary of Financial Statements

The financial statements are prepared in accordance with the financial reporting standards published by the Capital Markets Board. As of 31.12.2023 and 30.09.2024, inflation accounting has been applied to the financial statements in accordance with the related accounting principles in TAS 29.

Summary Statement of Financial Position

ASSETS		
(TL)	01.01.2024 – 30.09.2024	01.01.2023 – 31.12.2023
Current Assets	1.502.342.265	1.947.558.412
Fixed Assets	2.818.947.107	2.862.982.699
Total Assets	4.321.289.372	4.810.541.111
LIABILITIES&SHAREHOLDERS' EQUITY		
(TL)	01.01.2024 – 30.09.2024	01.01.2023 – 31.12.2023
Short-Term Liabilities	775.110.987	1.014.796.261
Long Term Liabilities	368.206.592	344.514.006
Equity	3.177.971.793	3.451.230.844
Total Liabilities& Sh. Equity	4.321.289.373	4.810.541.112

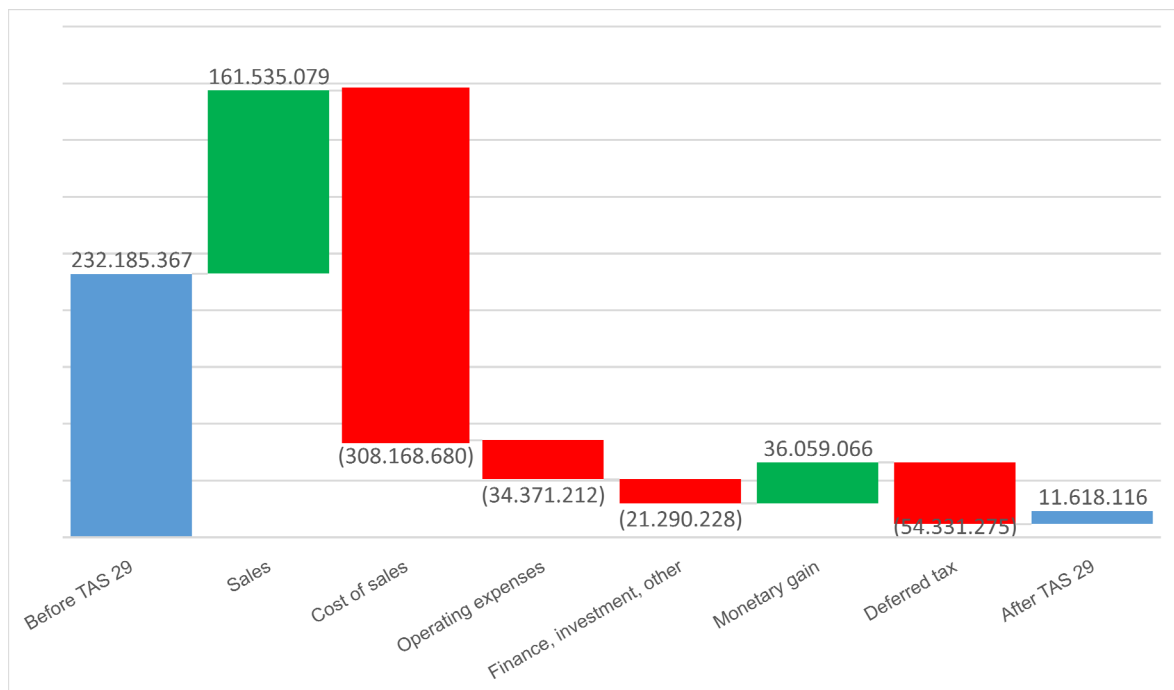
Summary Profit/ (Loss) Statement

(TL)	01.01.2024 – 30.09.2024	01.01.2023 – 30.09.2023
Revenues	1.447.298.809	2.444.320.313
Gross profit	251.093.189	834.775.587
Main Operating Profit	(19.917.862)	613.243.400
EBITDA	73.107.676	696.092.268
Net Period Profit/Loss	11.618.116	549.738.341

2. Important Ratios

(%)	01.01.2024 – 30.09.2024	01.01.2023 – 30.09.2023
Gross Profit Margin	17.35	34.15
Operating Profit Margin	(1,38)	25,09
EBITDA Margin	5.05	28.48
Net Profit Margin	0,80	22,49
Profit/Loss Per Share	0,0242	9,16

3. Effects of Inflation Accounting on 30.09.2024 Financial Results



4. Development of Financing Sources and Policies Implemented by the Business Within the Framework of This Development

New financing alternatives suitable for market conditions are constantly being researched and suggestions are being evaluated. The company develops its borrowing policy based on its high cash generation ability and strong equity capital structure. Hedging methods and rates to be used against possible financial risks are developed within the framework of a specific model.

5. Dividend Distribution

In the 30th article of the company's articles of association titled "Profit Distribution", the determination and distribution of profit is explained as follows:

After deducting from the income determined at the end of the accounting year the sums that must be paid and set aside by the Company, such as the general expenses of the Company and various depreciation, and the taxes that must be paid by the Company's legal entity, the net profit remaining and seen in the annual balance sheet is the order after deducting previous year losses, if any. It is distributed as shown below.

- a) 5% is allocated to the legal reserve fund.
- b) From the remaining amount, the first dividend is allocated based on the amount calculated by adding the amount of donations made during the year, if any, in accordance with the Turkish Commercial Code and Capital Markets Legislation.
- c) After deducting the amounts specified in paragraphs a and b from the net profit, the General Assembly is authorized to distribute the remaining part partially or completely as second dividend shares or allocate it as reserve funds.
- d) One tenth of the amount found after deducting a dividend of 5% of the paid capital from the part decided to be distributed to the shareholders and other persons participating in the profit is allocated as the second legal reserve fund in accordance with the provision 519 of the Turkish Commercial Code.
- e) Unless the reserve funds required by law are set aside and the first dividend determined for the shareholders in the articles of association is distributed in cash and/or shares; setting aside other reserve funds, transferring profits to the following year, and dividend distribution to privileged shareholders, participation, founder and ordinary usufruct certificate holders, members of the Board of Directors, civil servants, employees and workers, foundations established for various purposes and such persons and/or institutions. Distribution cannot be decided.
- f) The dividend is distributed equally to all existing shares as of the distribution date, regardless of their issuance and acquisition dates.

With the Material Events Disclosure we have announced the following information on the Public Disclosure Platform (KAP) on April 22, 2024:

At the meeting of our Board of Directors dated 19/04/2024;

By our company in accordance with the "Communiqué on Principles of Financial Reporting in the Capital Markets" of the Capital Markets Board, Serial (No. II - 14.1) and published by PwC Independent Audit and Free Accounting Mali Müşavirlik A.Ş. According to our consolidated financial statements for the accounting period of 01.01.2023 - 31.12.2023, independently audited by , a "Period Profit" amounting to 620.022.875 TL was obtained,

and according to the Tax Procedure Law (VUK) records, a "Period Profit" amounting to 572.091.045 TL was obtained;

- i. The 5% general legal reserve fund that must be set aside in accordance with Article 519 of the Turkish Commercial Code should not be allocated for 2023, since the current general legal reserve fund in the TPL records as of 31.12.2023 exceeds the 20% limit of the capital;

In the financial statements prepared in accordance with VUK records, as a result of the inflation accounting of the balance sheet dated 31.12.2023, the Prior Year Profits / Losses account, which includes the current year profit of 473.473.263 TL, gave a positive balance of 262.295.379 TL, and the Inflation related to Equity accounts in the amount to cover the total decrease of 211.177.884 TL. There is an Adjustment Difference amount; In this context, according to VUK records, there is a net distributable profit of 473,473,263 TL;

According to the financial statements prepared in accordance with TFRS, it was seen that 544,242,878 TL of distributable profit was obtained, and by adding the 164,773 TL donation made during the year and calculated according to the purchasing power on December 31, 2023, a first dividend base of 544,407,651 TL was created. Accordingly;

- ii. In accordance with the Capital Markets Legislation, the provisions of the Articles of Association and the Profit Distribution Policy, the Net Distributable Period Profit will be distributed as follows:

First Dividend	3.000.000.00 TL
Second Dividend	233.736.631,38 TL
Total Gross Dividend	236.736.631,38 TL
Extraordinary Reserve	307.671.019,54 TL

As a result of profit distribution being made according to the above principles,

236,736,631.38 TL of the Net Distributable Period Profit of 473,473,263 TL in our legal records prepared in accordance with the provisions of the TPL shall be set aside as Extraordinary Reserve,

Thus, from the 2023 profit, a total of 236,736,631.38 TL dividend will be distributed to the shareholders representing 60,000,000.00 TL capital, at the rate of 394.56% (Gross) and 355.10% (Net), depending on their legal status, as of May 30, 2024. It was unanimously decided by the participants to submit the issue of cash distribution to the approval of the Ordinary General Assembly to be held on 24 May 2024.

The Board of Directors' dividend distribution proposal was approved at the Ordinary General Assembly held on 24 May 2024, it was distributed to investors in cash on 30 May 2024.

6. The Sector in which the Business Operates and Its Place within the Sector

Yünsa, which has Europe's largest integrated production facility under one roof, is one of the five largest upper segment woolen fabric manufacturers in the world. Exporting more than half of its production, Yünsa is the leader in woolen woven fabric exports in Turkey. Exporting to more than fifty countries, the Company contributes to the Turkish economy with its high export power and is

one of the national brands that represent Turkey with its success in the international arena with its innovative products.

Operating in many regions of the world as a global Turkish company, Yünsa has sales offices in England, Germany and the USA; It has agencies in Italy, France, USA, China, South Korea and Japan. Yünsa, Europe's largest woven fabric manufacturer under one roof, with its integrated facility established on an area of approximately 200,000 m² in Çerkezköy, Tekirdağ, has an annual capacity of producing 4,500 tons of worsted yarn and weaving 10 million meters of fabric. The company carries out all yarn, warp and weaving, dyeing and finishing processes in-house with its modern and technological facility infrastructure.

7. Development of the Business

The success story of Yünsa, which is one of the five largest upper segment woolen fabric manufacturers in the world today, started in 1973. Yünsa, which started its operations in 1980 by producing high-quality men's clothing woolen woven fabrics, later added women's clothing, uniform and upholstery fabrics to its portfolio. After commissioning the Çerkezköy design office in 1989, Yünsa shares were offered to the public in 1990 with the aim of improving corporate management, ensuring transparency at the corporate level, and increasing brand value and national and global awareness.

Making its first investment abroad in 2002 by opening a design office in Biella, Italy, Yünsa subsequently opened offices in England in 2007, America in 2008 and Germany in 2009. Yünsa, which opened its R&D center in 2010, has accelerated its efforts to develop innovative and technological products. With the acquisition in 2019, the controlling shareholder of the company was Sürmegöz Tekstil Yatırım A.Ş. has happened.

8. Products

Yünsa, which has half a century of experience in the woolen fabric industry, offers a wide range of products, from clothing fabrics to upholstery fabrics, to the world's leading brands with its modern and technological infrastructure and designs created with colors and patterns reflecting the latest trends. Comfort, performance and durability are offered together in Yünsa collections, which were developed to meet the needs of different customer groups with 5 main product groups.

Premium Fabrics

Yünsa Premium collection consists of superior quality fabrics produced by blending wool, a 100% natural and sustainable raw material, with special natural fibers such as linen, silk and cashmere and enriching it with assertive touches.

Yünsa Premium is a vibrant collection with innovative blends, micro patterns, thin and thick, jaspe, muline with its durable feature, curl and nope effects with its protruding structure, and the qualities it contains have a natural touch feature with their lycra, elastic and matte appearance. Yünsa's experienced technical teams provide mechanical stretch properties even to 100% wool fabrics without using elastane.

The preferences of consumers who do not want to give up their elegance and comfort determine fashion trends today. While comfort is the first choice, remarkable changes are also observed in style. Yünsa Premium collection, which was launched in 2015. Creating its Premium collection according to these trends, Yünsa takes its place in the showcases of giant brands with its assertive designs.

Men's Clothing Fabrics

Yünsa plays the role of trend creator as the woolen and worsted fabric production leader with its main field of activity, the men's collection. In its men's clothing collection, the Company focuses on innovative blends as well as fabrics made from 100% wool. In addition to creating different product groups by blending wool with other natural and regenerated cellulosic fibers, it also prepares capsule collections by blending it with chemical fibers that provide various functionality to the fabrics. In addition, it creates a trend for easy-to-use woolen fabrics for the end consumer with different finishing applications such as washable, wrinkle-free, natural stretch, anti-odor, oil, water and sweat repellent.

Women's Clothing Fabrics

Yünsa, which has included women's clothing fabrics in its portfolio since 1999, has become one of the leading manufacturers in the field of women's clothing with its elegant and exclusive collections that appeal to all ages and styles.

Responding to the ever-increasing comfort expectations with highly elastic, functional fabrics, Yünsa's talented and experienced team offers assertive designs that inspire fashion designers with its rich color and pattern options. In women's clothing collections, light weight voile with a shiny look, light weight loose crepe fabrics, seersucker and crinkle fabrics with their embossed and curved appearance stand out.

Fabrics in Yünsa women's collection are offered with different types of finishing applications such as piece dyed, water / oil repellent, washable and natural stretch. Benefiting from the capabilities of being an integrated production facility, the Company offers a wide range of touch options to its customers.

Uniform Fabrics

Yünsa, which has added uniform fabrics to its portfolio since 2005, prepares bespoke collections with value-added fabrics in every geography it serves, in order to offer the best to its customers.

Uniform fabrics prepared with 100% wool, wool/polyester (with/without lycra), functional fiber wool blends and other wool compositions are offered to customers with dyed, partially dyed and different types of finishing applications such as water/oil repellent, washable and natural stretch.

Upholstery Fabrics

Yünsa started producing wool blended upholstery fabrics in 2003 and over time, included polyester and recycled polyester qualities in its collections. Continuing its research and development activities in line with the expectations and needs of customers and the industry, the Company is taking firm steps forward in the upholstery fabric sector.

Yünsa upholstery fabrics are mainly used in furniture, curtains, decorative and office furniture. Yünsa upholstery fabrics, developed and produced to meet the demands for qualified fabrics for use in public areas, are also used in special projects such as hospitals, hotels, movie theaters and airports.

In addition, upholstery fabrics are produced for the public transportation sector for buses, trains, airplanes and cruise ships, with technical features such as flame retardant, high strength, oil and liquid repellent and meeting the standards of the sector.

9. Developments in Sales

Yünsa supplies fabrics to brands that have a say in the fashion world, with its rich collections that meet customer expectations and needs, its strong design team and its ability to serve all over the world.

The sustainable success of Yünsa, which analyzes global fashion trends very well and interprets them according to market needs, lies in combining unique collections created by taking customer expectations into consideration with high quality fabric. Yünsa always positions new generation technologies as a part of the production and creation process; It has become one of the innovative brands in its sector by producing new generation fabrics with features such as water repellent, UV protected, self-cleaning and natural stretching.

Domestic and International market sales distribution as of 30.06.2023 and 30.06.2024, for which Inflation Accounting has been applied in accordance with the relevant accounting principles in TMS 29, is as follows:

(TL)	01.01.2024 – 30.09.2024	01.01.2023 – 30.09.2023
Overseas sales	759.513.206	1.311.843.658
Domestic Sales	693.790.004	1.125.107.297
Other Sales	1.657.414	12.175.544
Other Discounts from Sales (-)	(3.201.039)	(382.303)
Sales Returns (-)	(4.460.776)	(4.423.883)
TOTAL	1.447.298.809	2.444.320.313

Sales distribution according to product range as of 31.03.2023 and 31.03.2024, where Inflation Accounting has been applied in accordance with the relevant accounting principles in TMS 29, is as follows:

(TL)	01.01.2024 – 30.09.2024	01.01.2023 – 30.09.2023
Fabric	1.483.484.083	2.406.014.943
Garment	7.602	38.305.370
TOTAL	1.447.298.809	2.444.320.313

G. RISKS AND EVALUATION OF THE BOARD OF DIRECTORS

Risk assessment and internal control mechanisms are carried out at all levels of the Company.

With the understanding that risk brings opportunities and in order to manage these risks in the most effective way, Corporate Risk Management is implemented within the Company. Yünsa Corporate Risk Management is a planned, harmonious, consistent and continuous process structured within the Company

to identify the factors that pose threats and opportunities in achieving the Company's goals, and to determine and implement the measures and strategies to be taken against them.

Company risks are monitored with the main risk indicators determined by the Company. These indicators are constantly monitored and reported periodically. Necessary actions are taken by the Company to manage the risks indicated by the main risk indicators. The Board of Directors is periodically informed about these risks through the Early Detection of Risk Committee.

The company acts in accordance with its risk management policy, which defines roles and responsibilities and creates a common language, showing its risk management approach, strategies, methods and approaches. Within the framework of this policy, a Risk Management unit has been established within the internal audit organization in order to better identify, measure and manage risks.

The Risk Management Department is responsible for determining the Company's main and critical risks within the framework of policies, standards and procedures approved by the Company Management, working with risk officers to make suggestions to reduce, eliminate or transfer such risks, monitoring the action plans of the functions, determining the Company's risk appetite. It continues its activities with the full support and responsibility of the Management and the active participation of the Company's employees in carrying out the work and monitoring that the risks are managed within the framework of this appetite.

There is an Internal Audit Department within the Company to conduct audits, investigations and investigations to protect the rights and interests of the company and to develop recommendations against internal and external risks.

In accordance with the principle of independence, the Company's Internal Audit Department reports directly periodically to the Audit Committee, consisting of Independent Board Members, within the Company's organizational structure, and carries out the duties assigned to them by the Board of Directors within the framework of the current Audit Committee Internal Regulation. The internal control mechanism is the responsibility of the senior management and is regularly reviewed by the Company's Internal Audit unit.

The duties of the Internal Audit Department are to control the reliability and accuracy of the financial statements of the Company and its subsidiaries, to ensure that activities are carried out in accordance with the law and the Company's accepted ethical rules, to identify existing and potential risks by analyzing processes in order to increase the effectiveness and efficiency of operations and to reduce these risks to a reasonable level. It provides assurance and checks whether the activities within the business are carried out in accordance with predetermined standards, policies and targets.