

May 8th, 2025

EDAG ENGINEERING GROUP AG

ANALYST CALL FINANCIAL YEAR 2025 Q1

YOUR GLOBAL MOBILITY AND
INDUSTRY ENGINEERING EXPERTS



WELCOME TO TODAY'S ANALYST CALL



Harald Keller

CEO



Holger Merz

CFO

EDAG GROUP FINANCIAL YEAR 2025 – Q1

KEY FIGURES



192.6

m. EUR
Revenues



1.6 | 1.6

m. EUR
EBIT I adj. EBIT



0.9 | 0.8

%
EBIT margin I adj. EBIT margin

8,949

Employees



18.5

m. EUR
Operating Cash-Flow



only

2.3

m. EUR
Investments



EDAG PRESENTATION AGENDA



MARKET ENVIRONMENT

KEY FIGURES

OUTLOOK

Q & A

AGENDA



MARKET ENVIRONMENT

KEY FIGURES

OUTLOOK

Q & A

AGENDA



MARKET ENVIRONMENT

GLOBAL ECONOMIC TRENDS 2025



- IMF global economic growth expectations for 2025 lowered to 2.8% and for Germany only at 0.0%.⁽¹⁾
- Tax cut potential and deregulation could create opportunities but ongoing uncertainties, especially concerning US political shifts, remain.
 - In Q1 2025, demand varied by region as customers became more cautious due to economic uncertainty and global tensions.
- OEMs face regulatory pressure and the challenge of transitioning to electric vehicles, with customer interest in EVs growing unevenly across markets.
- Further development in 2025 will largely depend on global economic trends, consumer acceptance of electric mobility, and the strategic responses of manufacturers to increasing competitive pressure.

Notes:

1. IMF World Economic Outlook, April 22, 2025.

MARKET ENVIRONMENT FINANCIAL YEAR 2025 – Q1

- Market uncertainties remain
 - Customer still restrained regarding investments and projects
- Revenues at 192.6 m€
 - Down by 25.0 m€ YoY, up by 4.5 m€ QoQ
- Order book at 406.5 m€
 - Down by 67.0 m€ YoY, up by 45.1 m€ QoQ
- Successful appearance at trade fair in Hannover
 - Announcement of partnerships with Nvidia, SAP and Siemens
 - Underlining diversification into other industries



MARKET ENVIRONMENT

KEY FIGURES

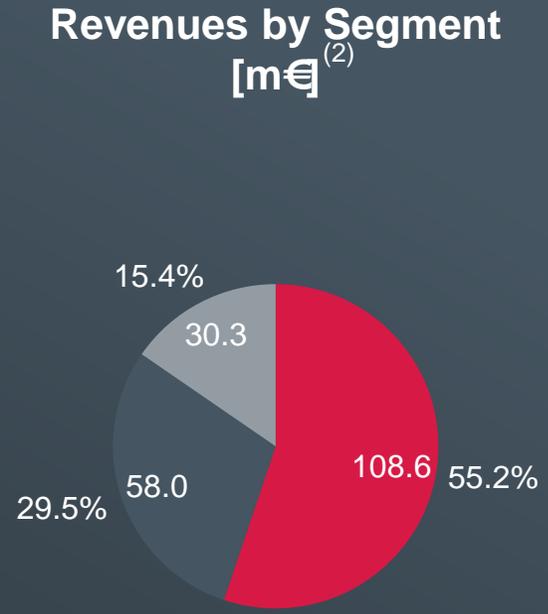
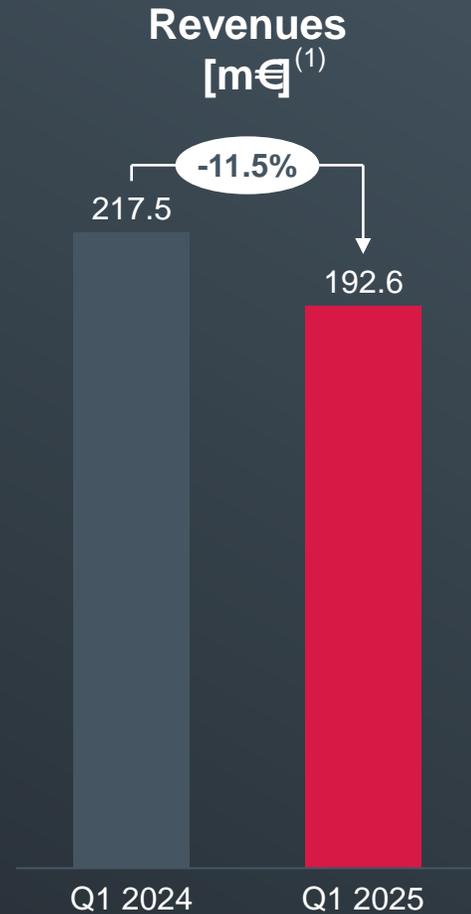
OUTLOOK

Q & A

AGENDA



FINANCIAL YEAR 2025 – Q1 REVENUES

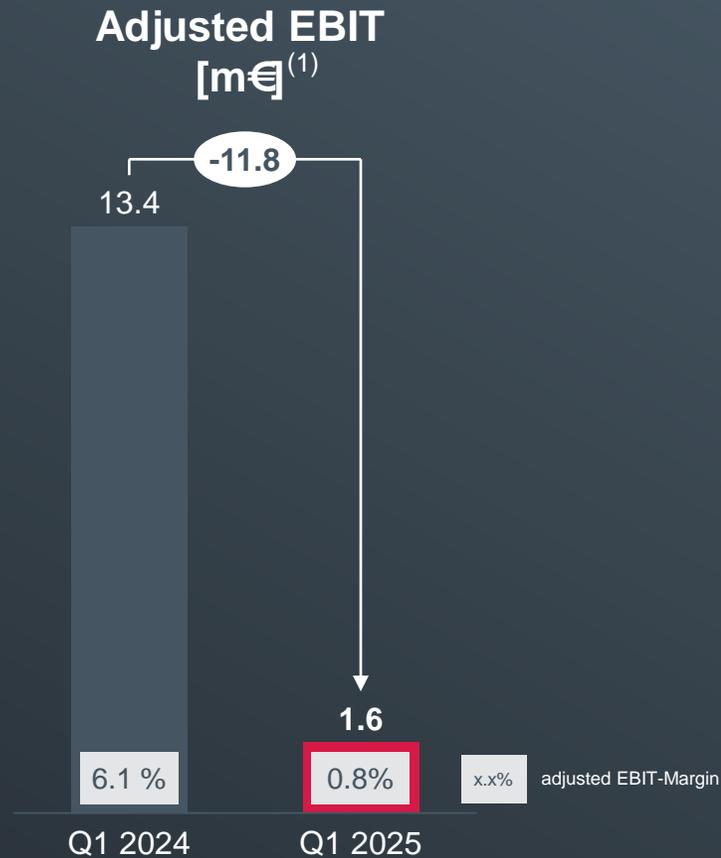


Change to Q1 2024

Vehicle Engineering	- 11.8 %
Electrics / Electronics	- 12.7 %
Production Solutions	- 9.9 %

Notes: 1. Revenue defined as sales revenue plus change in inventories 2. Figures include sales revenue with other segments

FINANCIAL YEAR 2025 – Q1 ADJUSTED EBIT



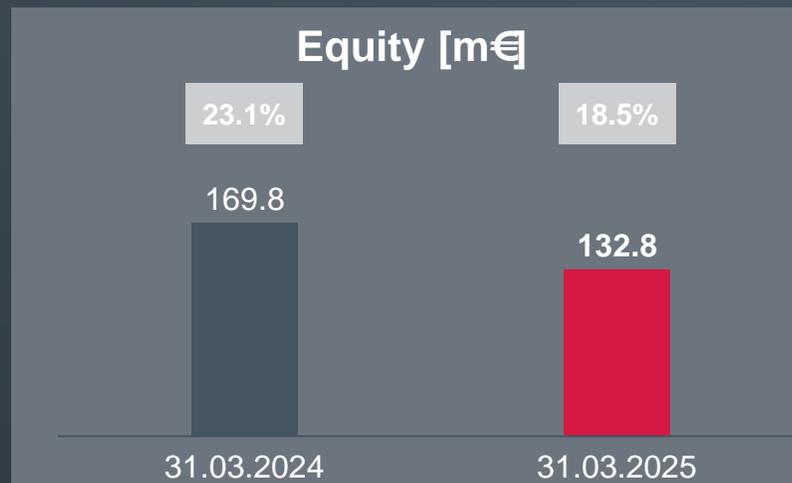
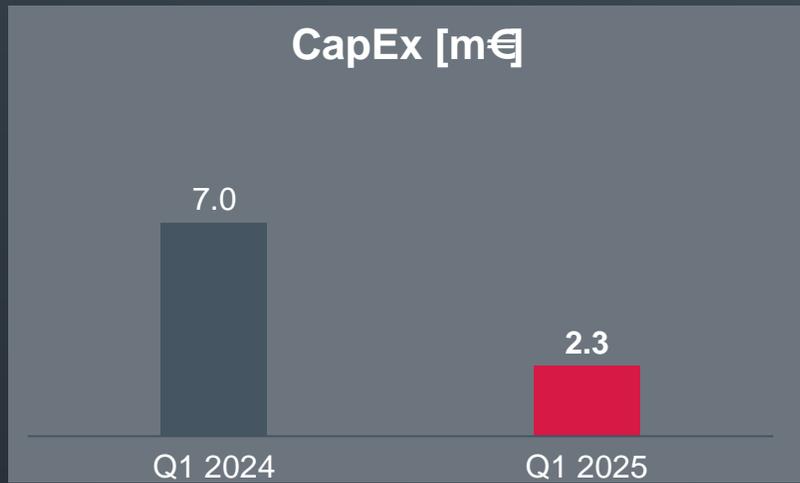
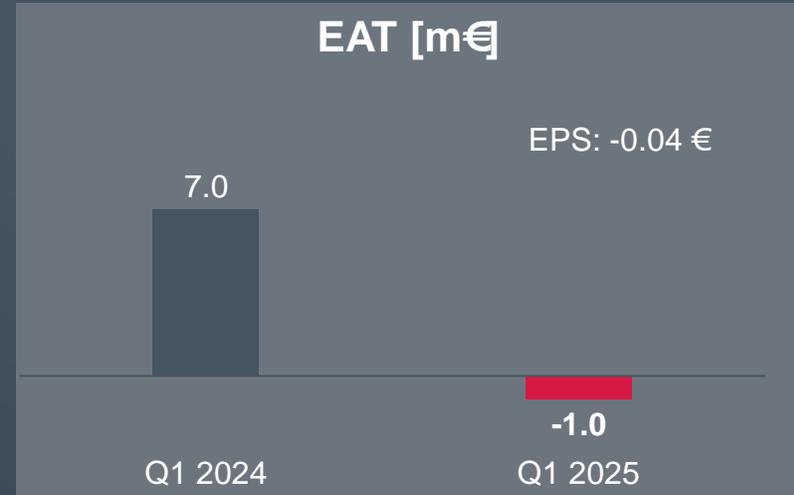
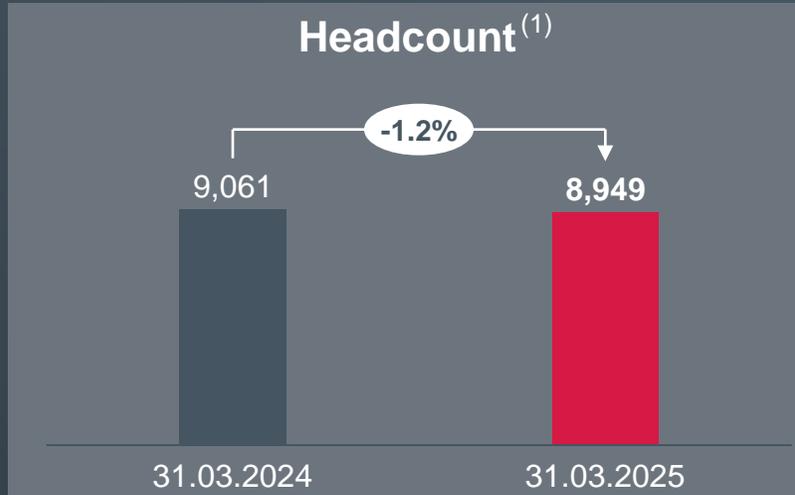
Adjusted EBIT by Segment [m€]

	Q1 2024	margin	Q1 2025	margin
Vehicle Engineering	8.9	7.2 %	0.8	0.7 %
Electrics / Electronics	3.1	4.6 %	0.6	1.0 %
Production Solutions	1.4	4.1 %	0.3	0.8 %

Notes: 1. Adj. for one-offs (purchase price allocation, cyber security insurance refunds and restructuring costs)

FINANCIAL YEAR 2025 – Q1

HEADCOUNT, EAT, CAPEX, EQUITY



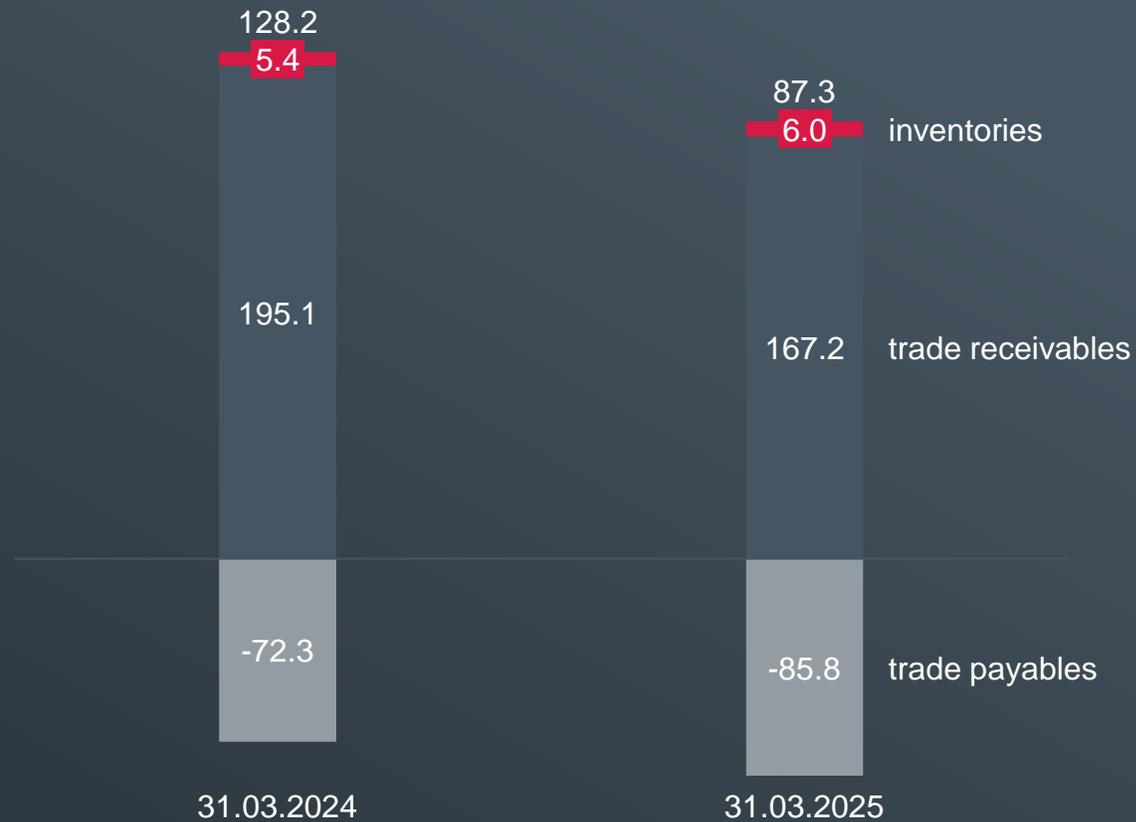
x.x% Equity / Balance Sheet total

Notes: 1. Including apprentices

FINANCIAL YEAR 2025 – Q1

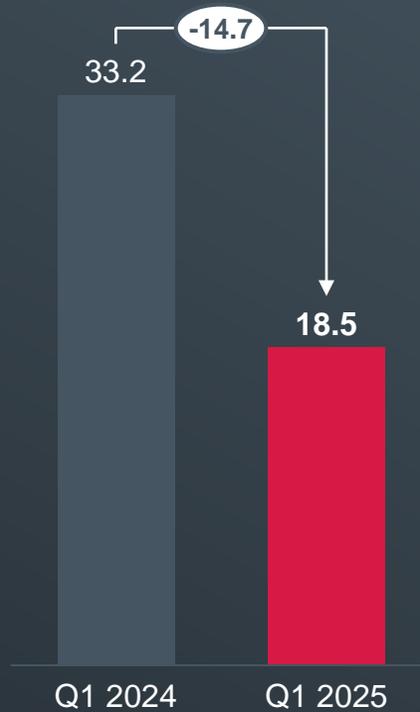
TRADE WORKING CAPITAL

Trade Working Capital [m€]

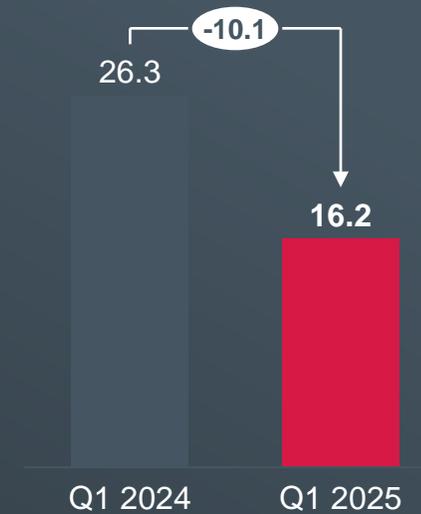


FINANCIAL YEAR 2025 – Q1 CASH FLOWS

Operating Cash Flow [m€]

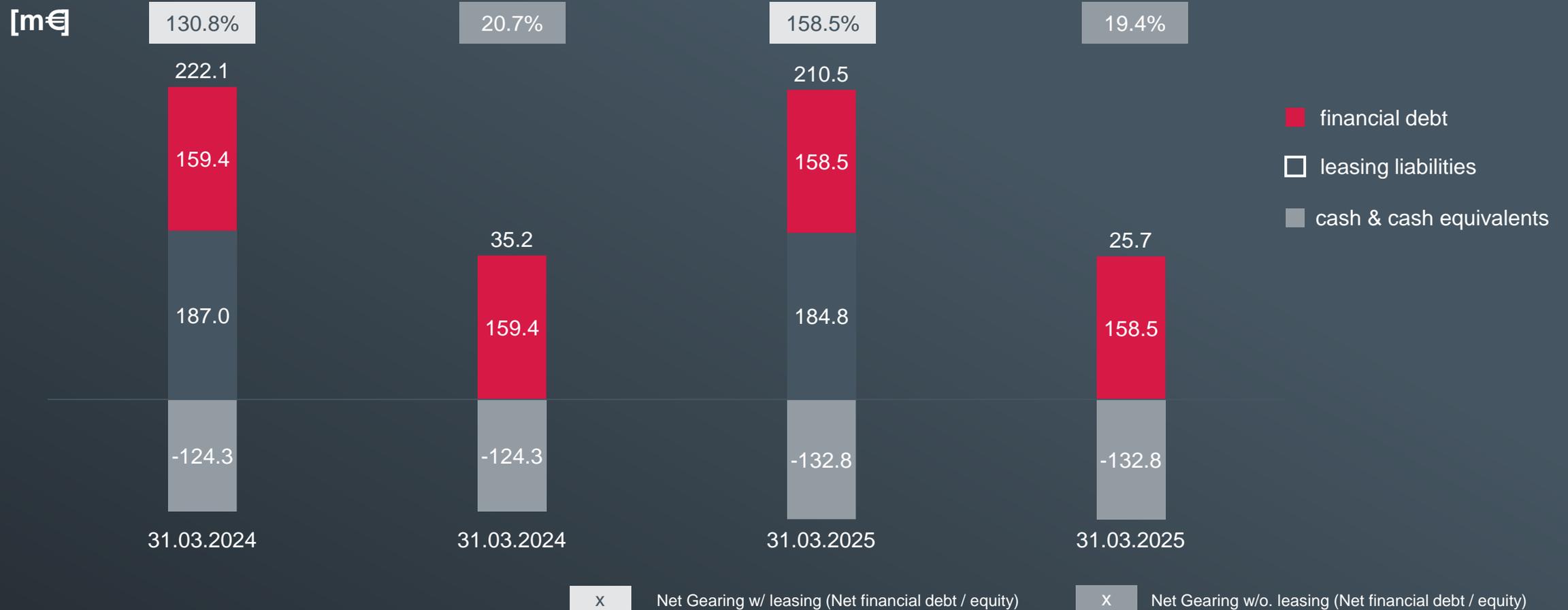


Free Cash Flow [m€]



FINANCIAL YEAR 2025 – Q1

NET FINANCIAL DEBT



MARKET ENVIRONMENT

KEY FIGURES

OUTLOOK

Q & A

AGENDA



OUTLOOK FINANCIAL YEAR 2025

The EDAG Group confirms guidance from March 27th, 2025.

We expect further challenges in the 2025 financial year, which will also be reflected in the development of revenue and earnings. In addition to the opportunities, the forecast is also associated with risks that arise for our customers and, consequently, for us, primarily from ongoing market dynamics and geopolitical uncertainties.



Revenue is expected to decrease up to around **8 percent**



The **adjusted EBIT** margin is expected to be **positive up to around 3 percent**



The **investment rate** is expected in a range of around **3 percent**

EDAG PRESENTATION AGENDA

MARKET ENVIRONMENT

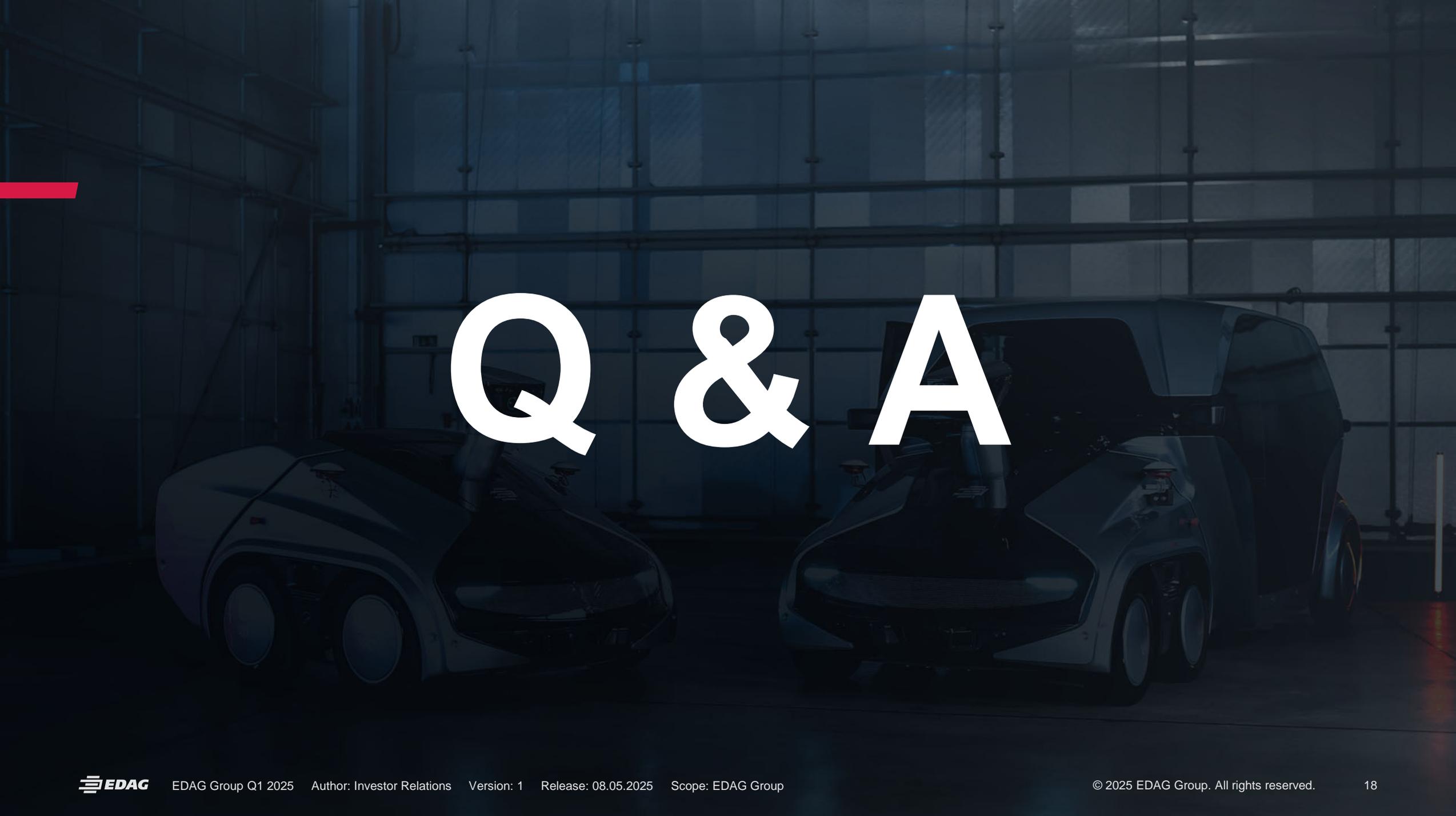
KEY FIGURES

OUTLOOK

Q & A

AGENDA





Q & A

INVESTOR RELATIONS FINANCIAL CALENDER

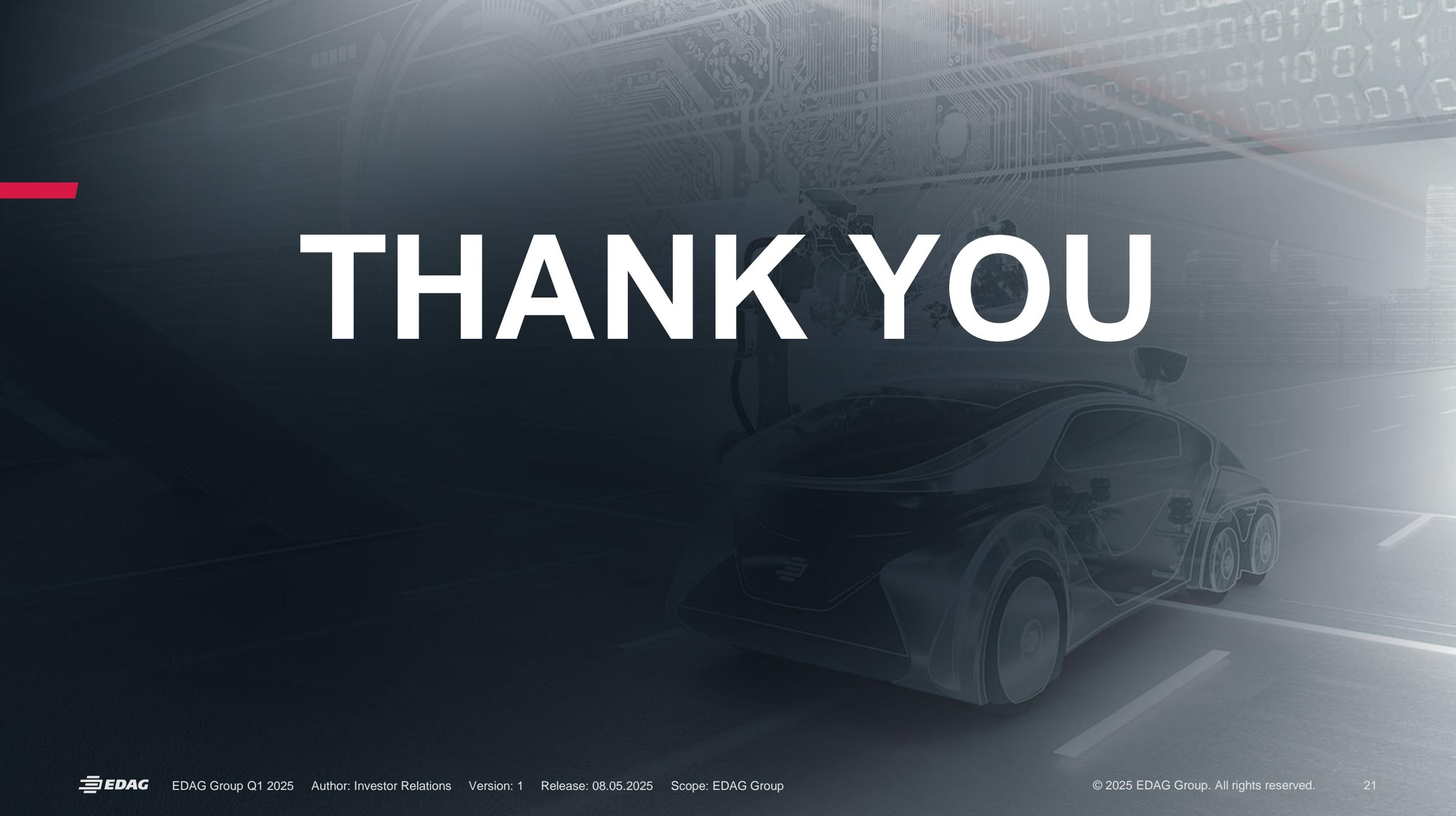


IR Contact



EDAG Engineering Group AG
Schlossgasse 2
CH – 9320 Arbon

Phone: +41 (0)71 544 33 -11
Email: ir@edag-group.ag
Internet: ir.edag.com



THANK YOU

INVESTOR RELATIONS CONTACT



- For the purposes of the following disclaimer, references to “this Presentation” shall be deemed to include references to this document, the presenters’ speeches, the question and answer session and any other related verbal or written communications.
- The information contained in this Presentation has been prepared solely for use in the Call on May 8th, 2025
- This Presentation is confidential and does not constitute or form part of, and should not be construed as, an offer, solicitation or invitation to subscribe for, underwrite or otherwise acquire, any securities of the Company or any of its subsidiaries nor should it or any part of it form the basis of, or be relied on in connection with, any contract to purchase or subscribe for any securities of the Company or any of its subsidiaries, nor shall it or any part of it form the basis of or be relied on in connection with any contract or commitment whatsoever. Accordingly, any investment decision to purchase or subscribe for any securities of the Company should be made solely on the basis of the information that is issued by the Company an available in the public domain.
- This Presentation has been presented to you solely for your information and must not be copied, reproduced, distributed or passed (in whole or in part) to any other person at any time. Presentations are by their nature abbreviated information and cannot substitute for narrative information. In addition, the information herein is preliminary and is not comprehensive. No reliance may be placed for any purpose whatsoever on the information or opinions contained in this Presentation or on its completeness, accuracy or fairness. Neither the Company, the remainder of its Group, its shareholders nor any financial or other advisors mandated by the Company nor any other manager, their respective affiliates, directors, officers, employees, advisers or agents accepts any responsibility or liability whatsoever for or makes any representation or warranty, express or implied, as to the accuracy, completeness or fairness of the information or opinions in this Presentation (or whether any information has been omitted from this Presentation) or any other information relating to the Group, whether written, oral or in a visual or electronic form, and howsoever transmitted or made available or for any loss howsoever arising from any use of this Presentation or its contents or otherwise arising in connection therewith. In particular, no representation or warranty is given as to the likelihood of achievement or reasonableness of, and no reliance should be placed on, any projections, targets, ambitions, estimates or forecasts contained in this Presentation, and nothing in this Presentation is or should be relied on as a promise or representation as to the future.
- Certain industry and market information in this Presentation and/or related materials and/or given at the presentation has been obtained by the Company from third party sources. The Company has not independently verified such information and neither the Company nor any of its directors provides any assurance as to the accuracy, fairness or completeness of such information or opinions contained in this document and neither the Company nor any of its directors takes any responsibility for such information.
- Without prejudice to the foregoing, neither the Company nor any of its directors accept any liability whatsoever for any loss howsoever arising, directly or indirectly, from use of this document or its contents or otherwise arising in connection therewith.
- This Presentation contains forward-looking statements based on the currently held beliefs and assumptions of the management of the Company, which are expressed in good faith and, in their opinion, are reasonable. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance, or achievements of the Company, or industry results, to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. Many of these risks and uncertainties relate to factors that are beyond the Company’s ability to control or estimate precisely, such as future market conditions, currency fluctuations, the behavior of other market participants, the actions of regulators and other factors such as the Company’s ability to continue to obtain financing to meet its liquidity needs, changes in the political, social and regulatory framework in which the Group operates or in economic or technological trends or conditions. These forward-looking statements speak only as at the date of this Presentation. Given these risks, uncertainties and other factors, recipients of this Presentation are cautioned not to place undue reliance on these forward-looking statements.
- All information in this Presentation is current at the time of publication but may be subject to change in the future. The Company disclaims any obligation to update or revise any statements, in particular forward-looking statements, to reflect future events or developments. Statements contained in this Presentation regarding past events or performance should not be taken as a guarantee of future events or performance. Recipients of this Presentation should not treat the contents of this Presentation as advice relating to legal, taxation or investment matters, and must make their own assessments concerning such matters and other consequences of a potential investment in the Company and its securities, including the merits of investing and related risks.
- This presentation is confidential and is being distributed to selected recipients only. In receiving or otherwise accessing this Presentation, you will be deemed to have represented, agreed and undertaken that (i) you will observe the foregoing provisions, limitations and conditions; (ii) you have read and agree to comply with the contents of this disclaimer including, without limitation, the obligation to keep the information given at the presentation and this document and its contents confidential; and (iii) you will not at any time have any discussion, correspondence or contact concerning the information given at the presentation with any of the directors or employees of the Company or its subsidiaries nor with any of its customers or suppliers, or any governmental or regulatory body without the prior written consent of the Company.
- This Presentation and any materials distributed in connection with this Presentation are not directed to, or intended for distribution to or use by, any person or entity that is a citizen or resident or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction. Failure to comply with this restriction may constitute a violation of applicable securities laws.
- This Presentation is not for publication, release or distribution in the United States, Australia, Canada or Japan. The distribution of this Presentation in other jurisdictions may also be restricted by law.
- This Presentation and the information contained herein are not an offer of securities for sale in the United States. The securities described herein have not been and will not be registered under the under the U.S. Securities Act of 1933, as amended (the “U.S. Securities Act”), or any state securities laws, and may not be offered or sold in the United States except pursuant to an exemption from, or transaction not subject to, the registration requirements of the U.S. Securities Act