November 6th, 2025

EDAG ENGINEERING GROUP AG

ANALYST CALL
FINANCIAL YEAR 2025 Q3

YOUR GLOBAL MOBILITY AND
INDUSTRY ENGINEERING EXPERTS

EDAG

WELCOME TO TODAY'S **ANALYST CALL**

Harald Keller

CEO

Holger Merz

CFO

EDAG GROUP FINANCIAL YEAR 2025 – 9M
KEY FIGURES

547.2
m. EUR
Revenues

-4.5
m. EUR
adj. EBIT

-0.8
%
adj. EBIT margin

8,439
Employees

-4.2
m. EUR
Operating Cash-Flow

only
7.4
m. EUR
Investments

EDAG PRESENTATION
AGENDA

MARKET ENVIRONMENT

KEY FIGURES

OUTLOOK

Q & A

MARKET ENVIRONMENT
GLOBAL ECONOMIC TRENDS 2025

- IMF rises global economic growth for 2025 to 3.2 % and for Germany to 0.2%.[1]
- Protectionism continues to challenge global trade, but tax cuts and investment incentives offer new prospects.
- Major automotive markets are growing at a slow rate. Pressures along the value chain and in foreign trade remain high.
- OEMs face the twin challenge of regulatory compliance and rapid EV transformation amid uneven regional adoption.
- Challenging market for EDL service providers as customers keep postponing projects and remain cautious due to ongoing uncertain market conditions

Notes:
1. IMF World Economic Outlook, October 14, 2025.

KEY HIGHLIGHTS
FINANCIAL YEAR 2025 – Q3

- Summary of 2025 Q3 figures
  - Revenue 180.4 m€ – up by 6.2 m€ QoQ
  - Adj. EBIT 3.1 m€ – up by 12.3 m€ QoQ
  - Adj. EBIT margin: 1.7%
- Successful EDAG Smart Industry Summit Europe 2025
  - 400+ participants explored future industry trends
  - EDAG showcased AI, automation & Industrial Metaverse with top partners like Siemens and NVIDIA
  - Summit generated qualified leads for sustainable business growth through structured engagement

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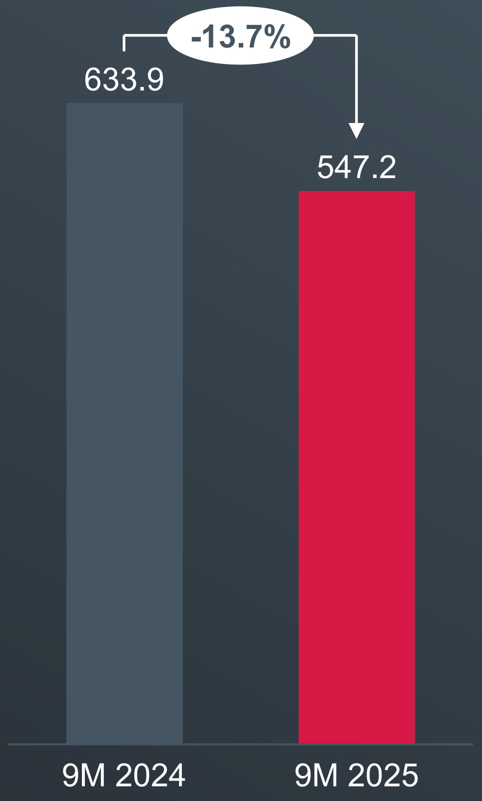
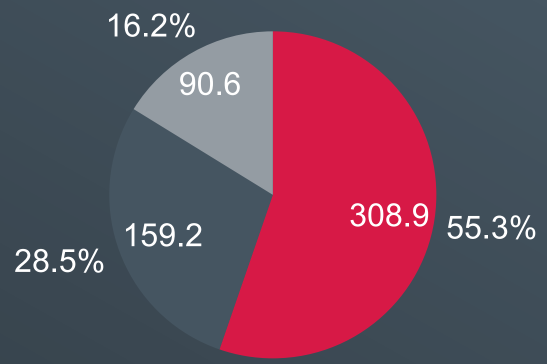
FINANCIAL YEAR 2025 – 9M
REVENUES

Revenues [m€] (1)



Revenues by Segment [m€] (2)

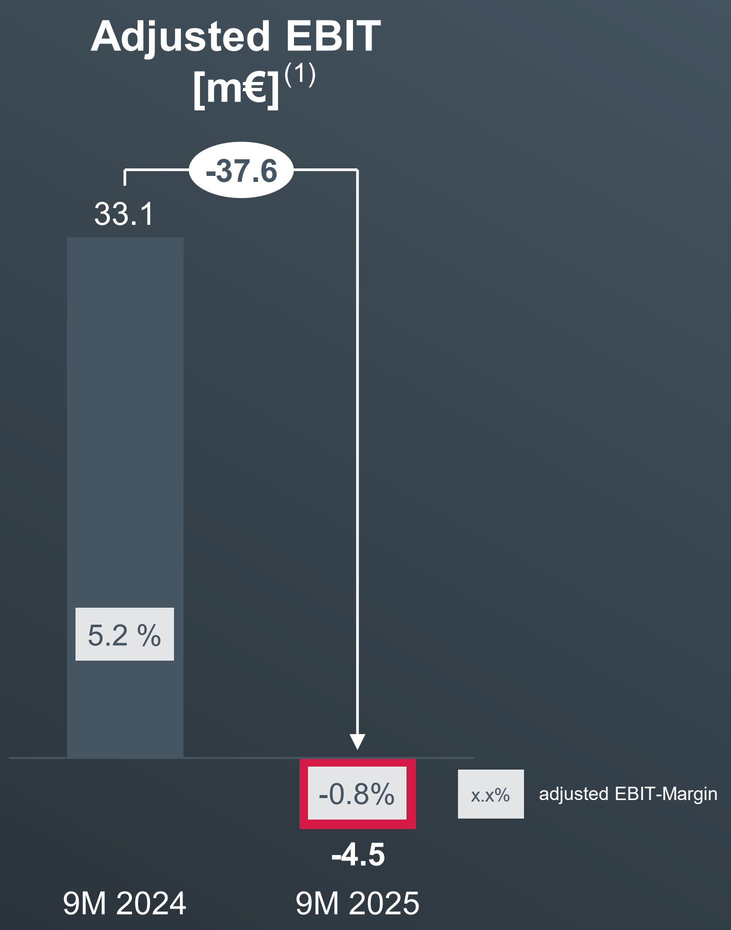


Change to 9M 2024

Vehicle Engineering	**-15.6 %**
Electrics / Electronics	**-13.6 %**
Production Solutions	**-10.1 %**

Notes: 1. Revenue defined as sales revenue plus change in inventories 2. Figures include sales revenue with other segments

FINANCIAL YEAR 2025 – 9M
ADJUSTED EBIT



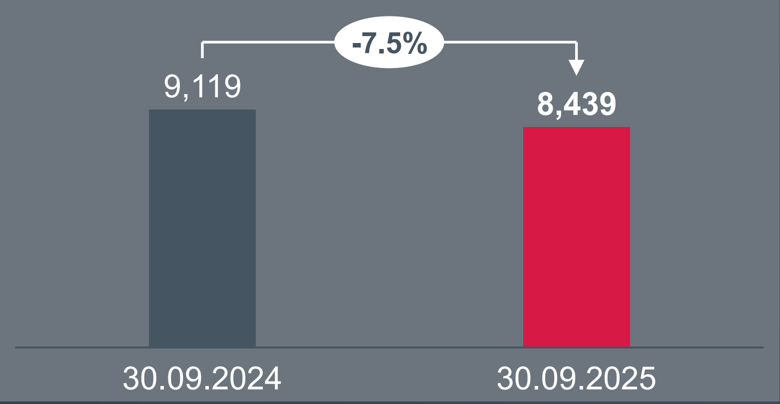
Adjusted EBIT by Segment [m€]

	9M 2024	margin	9M 2025	margin
Vehicle Engineering	24.5	6.7 %	**2.0**	**0.6 %**
Electrics / Electronics	3.8	2.1 %	**-2.0**	**-1.2 %**
Production Solutions	4.8	4.7 %	**-4.5**	**-5.0 %**

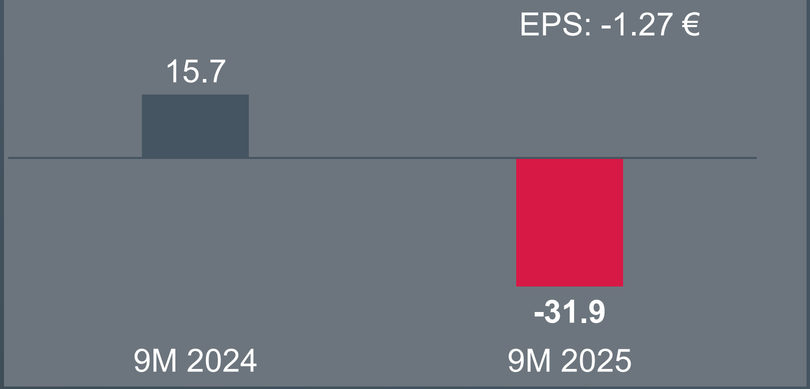
Notes: 1. Adj. for one-offs (purchase price allocation and restructuring costs)

FINANCIAL YEAR 2025 – 9M
HEADCOUNT, EAT, CAPEX, EQUITY

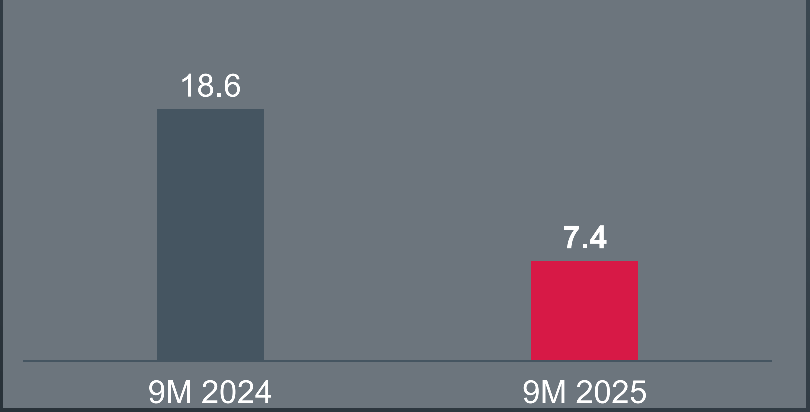
Headcount[1]



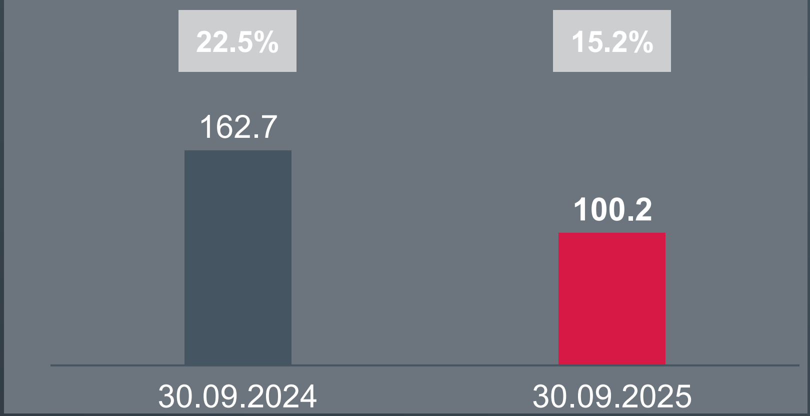
EAT [m€]



CapEx [m€]



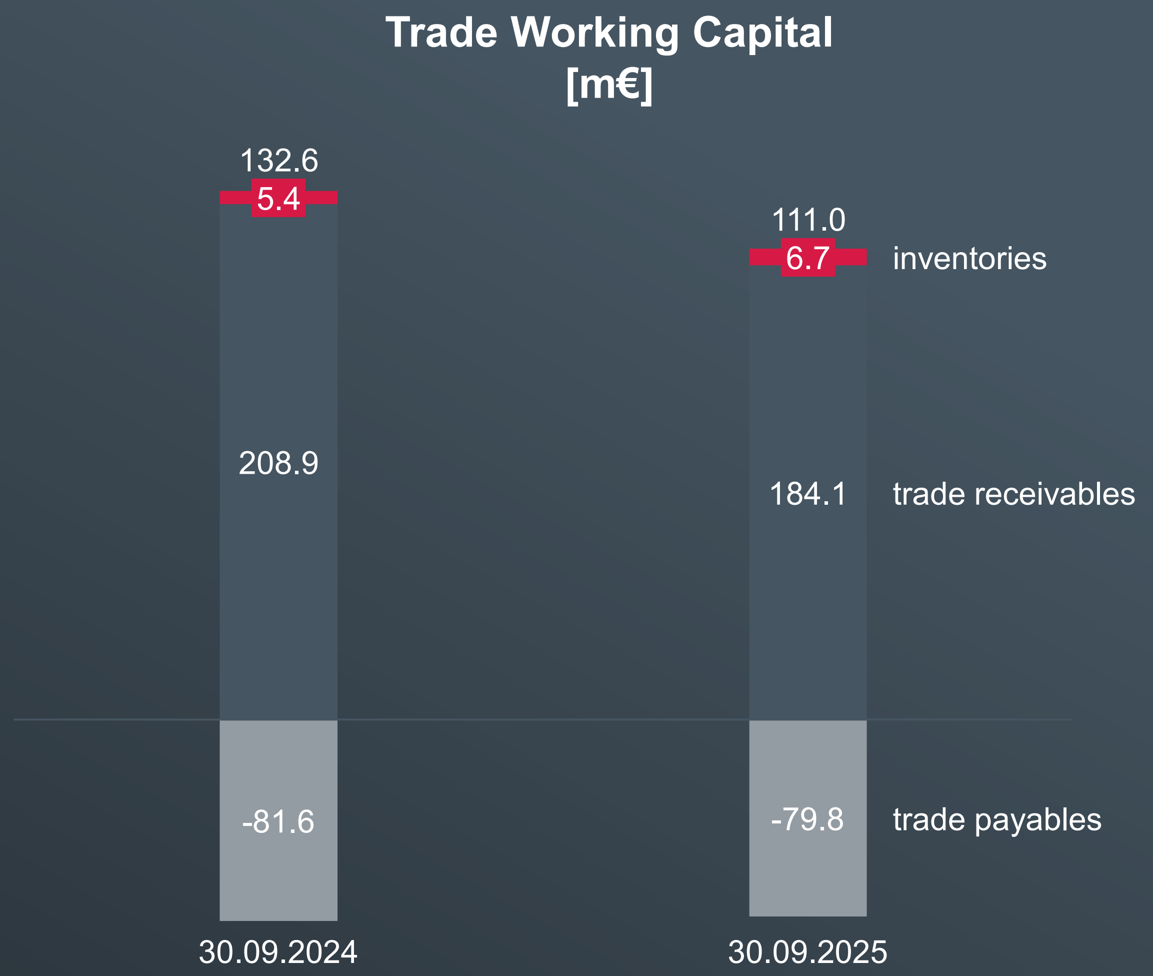
Equity [m€]



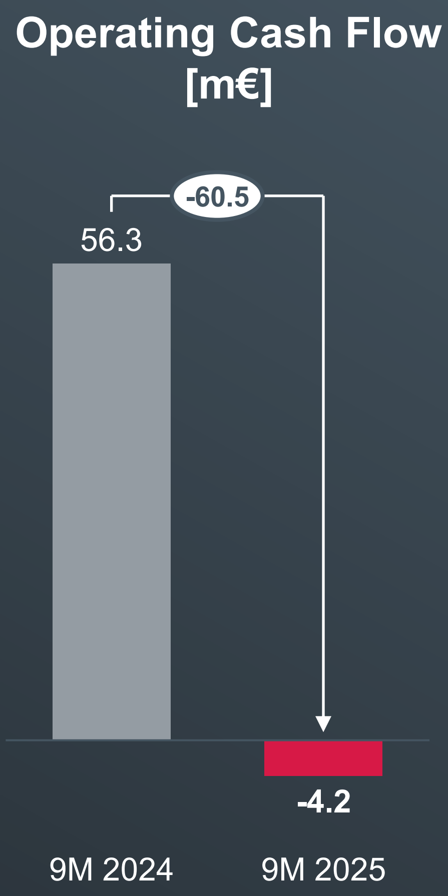
x.x% Equity / Balance Sheet total

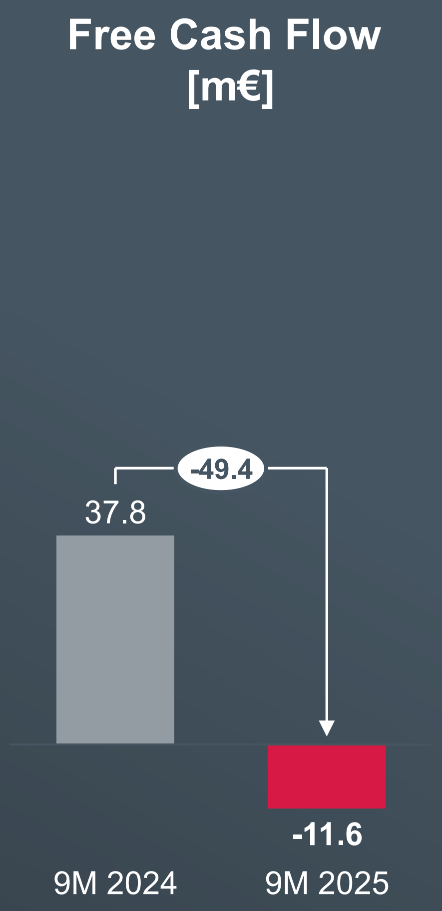
Notes: 1. Including apprentices

FINANCIAL YEAR 2025 – 9M
TRADE WORKING CAPITAL

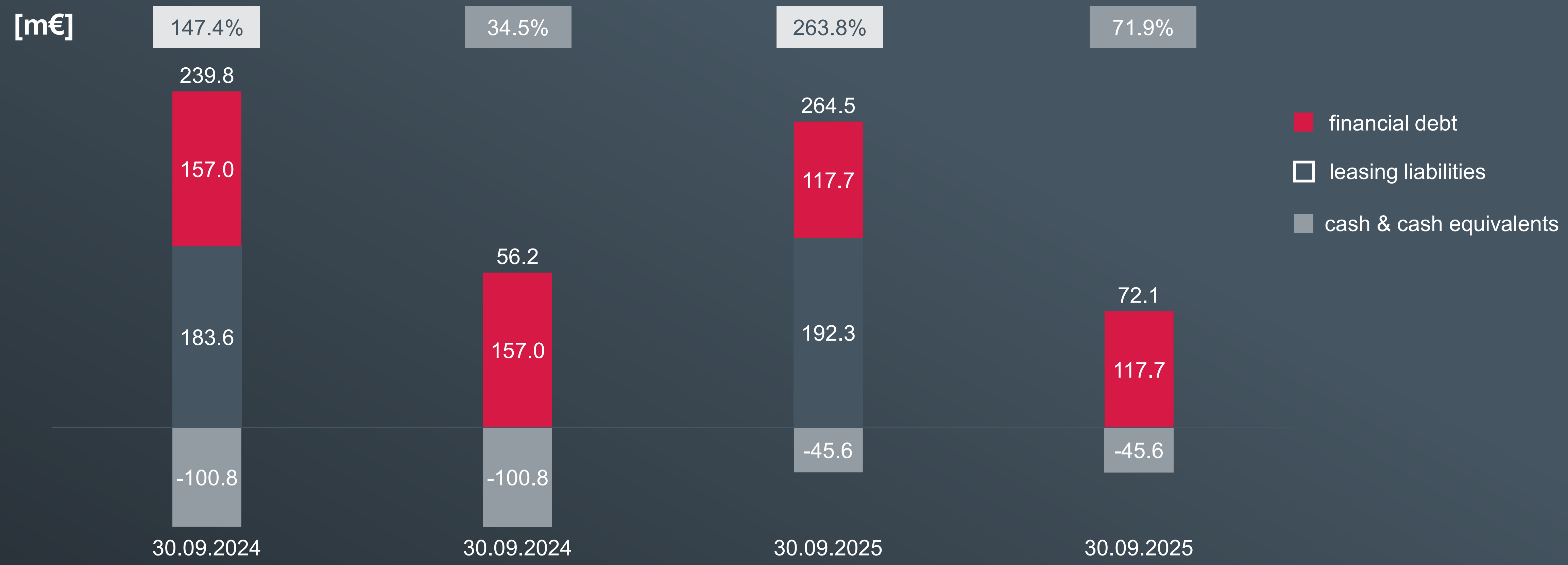


FINANCIAL YEAR 2025 – 9M
CASH FLOWS





FINANCIAL YEAR 2025 – 9M
NET FINANCIAL DEBT



x Net Gearing w/ leasing (Net financial debt / equity)

x Net Gearing w/o. leasing (Net financial debt / equity)

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OUTLOOK
FINANCIAL YEAR 2025

For the fiscal year 2025, the EDAG Group faces an ongoing challenging and tight market situation with project postponements and further reduced capacity utilization. The management confirms the revised financial outlook from Q2 for the fiscal year 2025.

Revenue is expected to **decrease** up to **around 15 percent**

The **adjusted EBIT** margin is expected to be **up to around -3 percent**

The **investment rate** is expected in a range of around 3 percent

MARKET ENVIRONMENT

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Q & A

INVESTOR RELATIONS
FINANCIAL CALENDER

03/2025

27 Mar 2025

- Publication Annual Report 2024
- Analyst call FY 2024
- Annual press briefing

05/2025

08 May 2025

- Publication interim report 1Q25
- Analyst call 1Q2025

06/2025

25 Jun 2025

- General Shareholders' Meeting

08/2025

28 Aug 2025

- Publication interim report 1H25
- Analyst call 1H25

11/2025

06 Nov 2025

- Publication interim report 3Q25
- Analyst call 3Q2025

INVESTOR RELATIONS
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THANK YOU

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